



MLS WEEKLY NEWS & INFO

January 11, 2019

TOTAL MLS VOLUME FOR THE MONTH OF DECEMBER, 2018

Net Closed Volume for the month of December, 2018 was \$217,625,425. There were 617 listings processed, 901 closed sales. Compared to last month, Net Closed Volume is down \$37,497,230. Listings are down 259, sales are down 91. Compared to last year, Net Closed Volume is up \$4,879,558. Listings are down 188, sales are down 23. Mandatory sales volume was \$167,100,803. Non-Mandatory sales volume was \$50,524,622. Pending sales (figured on list price) were \$146,941,885. There were 593 pending sales processed.

MANDATORY MLS PROPERTIES

DECEMBER LEADERS

TOP TEN SALES

Jeff Hornberger, Homeland Realty Group	\$1,334,950	Trevor Austin, Windermere Liberty Lake	\$637,450
Todd Spencer, Windermere Valley	1,179,101	Bill Davis, RE/MAX Nexus	588,690
Brandon Marchand, Keller Williams	752,000	Teresa Jaynes, Windermere City Group	539,450
Shanann Bragg, Keller Williams	694,625	Kathy Bixler, Coldwell Banker Tomlinson S	532,500
Gayle Terry, Windermere Manito	643,941	Bernadette Pillar, Keller Williams	528,099

TOP TEN LISTINGS SOLD

Todd Spencer, Windermere Valley	\$1,603,565	Pam Fredrick, John L Scott Spokane Valley	\$727,850
Brad Boswell, RE/MAX of Spokane	937,016	Robert Johnson, Windermere City Group	627,725
Lee Arnold, Keller Williams	926,552	Denise Fox, Century 21 Beutler & Assoc.	605,000
Lisa Thome, John L Scott Inc	894,000	Polly Watts, Maxim Properties	534,400
Jeff Paulus, Citibrokers	772,193	Jonathan Bich, Coldwell Banker Tomlinson N	530,750

MOST SALES

Jeff Hornberger, Homeland Realty Group 5.5

MOST LISTINGS SOLD

Jeff Paulus, Citibrokers 4

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Brandon Marchand, Keller Williams	\$12,008,415	Jonathan Bich, Coldwell Banker Tomlinson N	\$5,529,275
Gayle Terry, Windermere Manito	9,144,885	Hunter Mackay, Keller Williams	5,437,862
Denise Fox, Century 21 Beutler & Assoc.	6,895,983	Kim Hagel, Keller Williams	5,125,357
Bernadette Pillar, Keller Williams	6,717,265	Pam Fredrick, John L Scott Spokane Valley	4,945,876
Lisa Thome, John L Scott, Inc	6,242,755	Randy Wells, Windermere City Group	4,876,377

TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito	\$13,712,237	Jeremy Nichols, Greenstone Real Estate	\$8,725,907
Gayle Terry, Windermere Manito	11,101,076	Seth Maefsky, Keller Williams	8,387,587
Todd Spencer, Windermere Valley	10,090,701	Pam Fredrick, John L Scott Spokane Valley	8,261,876
Brandon Marchand, Keller Williams	9,855,497	Eric Tucker, John L Scott Inc	8,022,816
Karen O'Donnell, Coldwell Banker Tomlinson N	8,729,479	Mollie Sweat, Coldwell Banker Tomlinson S	7,195,763

