



MLS WEEKLY NEWS & INFO

February 3, 2017

TOTAL MLS VOLUME FOR THE MONTH OF JANUARY, 2017

Net Closed Volume for the month of January, 2017 was \$109,836,366. There were 1,111 listings processed, 547 closed sales. Compared to last month, Net Closed Volume is down \$89,763,978. Listings are up 436, sales are down 403. Compared to last year, Net Closed Volume is up \$17,777,034. Listings are down 338, sales are up 49. Mandatory sales volume was \$90,380,119. Non-Mandatory sales volume was \$19,456,247. Pending sales (figured on list price) were \$103,341,980. There were 518 pending sales processed.

MANDATORY MLS PROPERTIES

JANUARY LEADERS

TOP TEN SALES

Bernadette Pillar, Keller Williams	\$1,008,750	Kjersti Sterner, Keller Williams	\$423,000
David Lawrence, Windermere North	711,000	Patrick Murphy, Live Real Estate	406,900
John Kirsch, New Home Star Washington	566,943	Michael Balogh, RE/MAX of Spokane	405,821
John Creighton, John L. Scott Spokane Valley	550,000	Russ Dowell, New Home Star Washington	400,896
Jim Lister, Windermere Manito	547,327	Mick Doyle, Coldwell Banker Tomlinson V	391,750

TOP TEN LISTINGS SOLD

Jim Lister, Windermere Manito	\$1,048,104	Todd Sullivan, Keller Williams	\$662,950
Russ Dowell, New Home Star Washington	841,488	Brad Boswell, RE/MAX of Spokane	651,075
Vic Plese, Plese Realty	724,301	Pam Fredrick, John L. Scott Spokane Valley	550,000
Joseph Kramer, RE/MAX of Spokane	667,144	Hal Greene, Windermere North	533,250
John Kirsch, New Home Star Washington	664,898	Ronald McIntire, Choice Realty	442,250

MOST SALES

Bernadette Pillar, Keller Williams 3.5

MOST LISTINGS SOLD

Todd Sullivan, Keller Williams 5.5

“EXHIBIT A” Required on All Properties – effective Thursday, September 15, 2016

The MLS Steering Committee recommended and the Board of Directors approved the requirement that an “Exhibit A” be uploaded as an Associated Document on all properties within the next business day of the listing being input in the MLS - to be added to the Citation Policy Tier 1 violation under Section 9 of the MLS Rules and Regulations with revisions to the best practices to be as follows eliminating our previous third option:

In order of best business practices, Exhibit A could be:

1. The “Exhibit A” page from a preliminary commitment issued by a title company;
2. A copy of the last recorded deed labeled as “Exhibit A”. Listing broker should confirm with seller(s) nothing has changed (including events such as a dedication for a road along a side of the property, a boundary line adjustment, a condemnation or other partial taking of part of the property by a governmental body, etc.).

