



MLS WEEKLY NEWS & INFO

February 5, 2016

TOTAL MLS VOLUME FOR THE MONTH OF JANUARY 2016

Net Closed Volume for the month of January 2016 was \$92,625,932. There were 1,449 listings processed, 497 closed sales. Compared to last month, Net Closed Volume is down \$84,767,667. Listings are up 802, sales are down 398. Compared to last year, Net Closed Volume is up \$5,617,547. Listings are down 30, sales are up 4. Mandatory sales volume was \$76,508,082. Non-Mandatory sales volume was \$16,045,850. Pending sales (figured on list price) were \$90,178,572. There were 468 pending sales processed.

MANDATORY MLS PROPERTIES

JANUARY LEADERS

TOP TEN SALES

Pamela Novell, Windermere Manito	\$1,202,982	Jim Lister, Windermere Manito	\$444,934
Bernadette Pillar, Keller Williams	893,391	Mindy Yount, Haven Real Estate Group	425,000
Don Hay, Windermere City Group	576,500	Todd Spencer, RE/MAX of Spokane	393,975
Matt Chapman, Keller Williams	508,500	Jesse Fox, Fox Property Group	375,000
Jennifer Sawyer, Windermere Manito	467,750	Jeannette Karis, RE/MAX of Spokane	361,250

TOP TEN LISTINGS SOLD

Pamela Novell, Windermere Manito	\$1,401,250	Todd Sullivan, Keller Williams	\$598,992
Jim Lister, Windermere Manito	1,235,024	Susan Wolford, Century 21 Beutler & Assoc.	588,500
Ross Boatsman, R.C. Schwartz & Assoc.	716,750	Todd Spencer, RE/MAX of Spokane	483,725
Melissa Murphy, Prime Real Estate Group	696,000	Jim Powers, Century 21 Beutler & Assoc.	479,250
Eric Tucker, John L Scott Spokane	670,455	Gayle Earling, Windermere Valley	419,950

MOST SALES

Bernadette Pillar, Keller Williams 4.5

MOST LISTINGS SOLD

Eric Tucker, John L Scott Spokane 5

DOL LICENSE NUMBERS

DOL license numbers are now available in Paragon and TransactionDesk for Firms and Brokers. These numbers will populate in TransactionDesk and can be found in Paragon by clicking on the Firm/Broker Name. We will be adding them to the 1 page detail report soon.

TEMPORARILY OFF MARKET (TOM) STATUS

If you or another agent has a property listed as TOM, a listing may not be entered as New until the TOM listing has been Released. The definition of temporarily off market is as follows: Owner and Broker agree that the Property shall be taken off the market temporarily, such that no active marketing activity shall be conducted at this time. Owner and Broker agree that the relationship between them shall continue to exist, and all rights to commission and other terms and provisions of the Listing Agreement shall continue to apply.

