



MLS WEEKLY NEWS & INFO

February 6, 2015

TOTAL MLS VOLUME FOR THE MONTH OF JANUARY, 2015

Net Closed Volume for the month of January, 2015 was \$87,008,385. There were 1,479 listings processed, 493 closed sales. Compared to last month, Net Closed Volume is down \$51,818,198. Listings are up 694, sales are down 265. Compared to last year, Net Closed Volume is up \$15,826,950. Listings are down 66, sales are up 68. Mandatory sales volume was \$69,318,405. Non-Mandatory sales volume was \$17,689,980. Pending sales (figured on list price) were \$86,376,331. There were 478 pending sales processed.

MANDATORY MLS PROPERTIES

JANUARY LEADERS

TOP TEN SALES

Cindy Carrigan, Keller Williams	\$542,000	Brandon Marchand, Keller Williams	\$430,750
Mike Bass, Century 21 Beutler & Assoc.	516,950	Jodi Hoffman, John L. Scott, Spokane Valley	415,000
Peggy McCartney, John L. Scott Spokane	445,000	Jim Powers, Century 21 Beutler & Assoc.	395,694
Tom Price, BHHS First Look Real Estate	437,750	Pam Fredrick, John L. Scott, Spokane Valley	372,975
Cambria Moore, Realteam	432,751	Suzette Alfonso, Windermere North	352,150

TOP TEN LISTINGS SOLD

Pam Fredrick, John L. Scott, Spokane Valley	\$1,141,600	Eric Tucker, John L. Scott Spokane	\$498,120
Todd Sullivan, Keller Williams	1,056,764	Seth Maefsky, Keller Williams	437,285
Jessica Side, EvoReal	643,513	Kathy Bixler, Coldwell Banker Tomlinson S	426,250
Cindy Carrigan, Keller Williams	629,550	Dyer Davis, Windermere North	420,375
Melissa Murphy, Prime Real Estate Group	609,600	Adam Jones, Greenstone Real Estate	417,263

MOST SALES

Brandon Marchand, Keller Williams 3

MOST LISTINGS SOLD

Todd Sullivan, Keller Williams 8.5

“COMING SOON” LISTINGS

Revised MLS Rules and Regulations for New Listings

MLS Listing Date is now the date marketing and/or advertising begins (including the posting of signs).

- You no longer need to send a letter to the Spokane MLS for an Exempt Listing (if seller does not want property in the MLS). **Instead a new “Seller’s Waiver of MLS Benefits” form must be submitted to the MLS by the next business day.**
- Failure to enter into the MLS or sending in a Waiver of MLS Benefits form is subject to a Tier 1 Violation of the MLS Rules and Regulations.
- **Bottom line:** When marketing and/or advertising begins on a property – put it in the MLS or send a **Seller’s Waiver of MLS Benefits** form to the Spokane MLS.

Click to read the [revised MLS Rules and FAQs](#) and the [“Seller’s Waiver of MLS Benefits” form](#).

