



MLS WEEKLY NEWS & INFO

October 8, 2016

TOTAL MLS VOLUME FOR THE MONTH OF SEPTEMBER, 2016

Net Closed Volume for the month of September, 2016 was \$247,466,956. There were 1,440 listings processed, 1,171 closed sales. Compared to last month, Net Closed Volume is down \$8,122,475. Listings are down 275, sales are up 2. Compared to last year, Net Closed Volume is up \$51,901,354. Listings are down 48, sales are up 185. Mandatory sales volume was \$193,680,778. Non-Mandatory sales volume was \$53,786,178. Pending sales (figured on list price) were \$212,661,980. There were 1,024 pending sales processed.

MANDATORY MLS PROPERTIES

SEPTEMBER LEADERS

TOP TEN SALES

Todd Sullivan, Keller Williams	\$1,492,700	Jeff Crane, Crane Real Estate Group	\$752,750
Pam Fredrick, John L. Scott, Spokane Valley	1,382,600	Mike Crowley, Spokane Home Buyers	718,650
Cindy Carrigan, Keller Williams	1,273,521	Shane Delaney, Coldwell Banker Tomlinson S	659,950
Denise Fox, Century 21 Beutler & Assoc.	882,475	Lisa Funkhouser-O'Brien, Haven R.E. Group	633,500
Patti Boyd, Century 21 Beutler & Assoc.	830,000	Kelly Stratton, RE/MAX Infinity Group	631,843

TOP TEN LISTINGS SOLD

Denise Fox, Century 21 Beutler & Assoc.	\$1,335,225	Jim Lister, Windermere Manito	\$975,476
Pam Fredrick, John L. Scott, Spokane Valley	1,328,275	Todd Sullivan, Keller Williams	957,850
Steve James, John L. Scott Spokane	1,141,325	Russ Dowell, New Home Star Washington	879,491
Seth Maefsky, Keller Williams	1,102,782	Vic Plese, Plese Realty	820,837
Karen O'Donnell, Coldwell Banker Tomlinson N	1,055,704	Eric Tucker, John L. Scott Spokane	802,167

MOST SALES

Todd Sullivan, Keller Williams 7.5

MOST LISTINGS SOLD

Todd Sullivan, Keller Williams 6.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Todd Sullivan, Keller Williams	\$7,157,243	Bernadette Pillar, Keller Williams	\$4,467,117
Denise Fox, Century 21 Beutler & Assoc.	4,977,200	Lisa Thome, John L. Scott Spokane	4,445,128
Pam Fredrick, John L. Scott, Spokane Valley	4,927,778	Natalie Rastall, Keller Williams	4,285,627
Cindy Carrigan, Keller Williams	4,791,521	Brandon Marchand, Keller Williams	3,954,549
Gayle Terry, Windermere Manito	4,760,037	Tracy Penna, Windermere North	3,936,763

TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito	\$10,950,852	Denise Fox, Century 21 Beutler & Assoc.	\$6,674,850
Eric Tucker, John L. Scott Spokane	7,731,667	Lisa Thome, John L. Scott Spokane	6,317,677
Pam Fredrick, John L. Scott, Spokane Valley	7,317,761	Karen O'Donnell, Coldwell Banker Tomlinson N	5,373,114
Seth Maefsky, Keller Williams	6,984,193	Brad Boswell, RE/MAX of Spokane	5,125,611
Todd Sullivan, Keller Williams	6,692,903	Gayle Terry, Windermere Manito	4,529,550



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