



MLS WEEKLY NEWS & INFO

December 2, 2016

TOTAL MLS VOLUME FOR THE MONTH OF NOVEMBER, 2016

Net Closed Volume for the month of November, 2016 was \$182,749,276. There were 968 listings processed, 886 closed sales. Compared to last month, Net Closed Volume is down \$31,726,593. Listings are down 250, sales are down 131. Compared to last year, Net Closed Volume is up \$53,562,283. Listings are up 169, sales are up 233. Mandatory sales volume was \$143,365,266. Non-Mandatory sales volume was \$39,384,010. Pending sales (figured on list price) were \$151,241,712. There were 738 pending sales processed.

MANDATORY MLS PROPERTIES

NOVEMBER LEADERS

TOP TEN SALES

Melissa Murphy, Prime Real Estate Group	\$890,350	Patrick Kendrick, Keller Williams	\$612,894
Gayle Terry, Windermere Manito	849,100	Jacqui Short, Century 21 Beutler & Assoc.	602,058
Cindy Hedin, Coldwell Banker Tomlinson S	690,400	Denise Fox, Century 21 Beutler & Assoc.	591,124
Karen O'Donnell, Coldwell Banker Tomlinson N	671,142	Lisa Thome, John L. Scott, Spokane	578,969
Brandon Marchand, Keller Williams	644,681	Marilyn Dhaenens, John L. Scott Spokane Valley	526,717

TOP TEN LISTINGS SOLD

Jim Lister, Windermere Manito	\$1,683,786	Cat Carrel, Greenstone Real Estate	\$821,373
Pam Fredrick, John L. Scott Spokane Valley	1,498,335	Dan Dhaenens, Windermere Valley	695,327
Karen O'Donnell, Coldwell Banker Tomlinson N	1,492,966	Eric Tucker, John L. Scott Spokane	684,265
Seth Maefsky, Keller Williams	951,950	Lisa Thome, John L. Scott, Spokane	683,500
Brandon Marchand, Keller Williams	841,475	Trevor Windhorst, Windermere Valley	654,552

MOST SALES

Brandon Marchand, Keller Williams 4

MOST LISTINGS SOLD

Brandon Marchand, Keller Williams 5.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Todd Sullivan, Keller Williams	\$7,832,943	Bernadette Pillar, Keller Williams	\$5,598,367
Cindy Carrigan, Keller Williams	6,564,334	Brandon Marchand, Keller Williams	5,582,930
Gayle Terry, Windermere Manito	6,239,387	Lisa Thome, John L. Scott, Spokane	5,495,297
Denise Fox, Century 21 Beutler & Assoc.	6,128,594	Pam Fredrick, John L. Scott Spokane Valley	5,410,014
Natalie Rastall, Keller Williams	5,792,476	Tracy Penna, Windermere North	4,830,513

TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito	\$14,456,946	Todd Sullivan, Keller Williams	\$7,571,209
Pam Fredrick, John L. Scott Spokane Valley	9,596,021	Karen O'Donnell, Coldwell Banker Tomlinson N	7,473,813
Eric Tucker, John L. Scott Spokane	9,296,927	Denise Fox, Century 21 Beutler & Assoc.	7,128,100
Seth Maefsky, Keller Williams	8,501,463	Brad Boswell, RE/MAX of Spokane	6,080,448
Lisa Thome, John L. Scott, Spokane	7,966,077	Kathy Bixler, Coldwell Banker Tomlinson S	5,225,388



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