



MLS WEEKLY NEWS & INFO

December 7, 2018

TOTAL MLS VOLUME FOR THE MONTH OF NOVEMBER, 2018

Net Closed Volume for the month of November, 2018 was \$255,095,436. There were 876 listings processed, 992 closed sales. Compared to last month, Net Closed Volume is down \$44,696,077. Listings are down 553, sales are down 121. Compared to last year, Net Closed Volume is up \$18,456,713. Listings are down 26, sales are down 34. Mandatory sales volume was \$189,502,545. Non-Mandatory sales volume was \$65,592,891. Pending sales (figured on list price) were \$201,300,224. There were 824 pending sales processed.

MANDATORY MLS PROPERTIES

NOVEMBER LEADERS

TOP TEN SALES

Brandon Marchand, Keller Williams	\$1,479,140	Bernadette Pillar, Keller Williams	\$626,000
Jamion Botch, 4 Degrees Real Estate	1,183,950	Tracy Penna, Windermere North	623,925
Amy Khosravi, Century 21 Beutler & Assoc.	876,000	Debra Rowe, Kelly Right RE of Spokane	619,191
Bryan Swanson, Keller Williams	717,945	Teresa Presta, Windermere North	604,975
Justin Bennett, Kelly Right RE of Spokane	673,270	Steve Jones, Windermere Valley	602,400

TOP TEN LISTINGS SOLD

Jeremy Nichols, Greenstone Real Estate	\$2,313,514	Melissa Murphy, Prime RE Group	\$905,290
Jim Lister, Windermere Manito	1,973,557	Eric Tucker, John L. Scott, Inc.	788,166
Pam Fredrick, John L. Scott Spokane Valley	1,319,350	Erika Rayburn, New Home Star Washington	755,458
Dawn McKenna, Windermere Manito	1,313,315	Mollie Sweat, Coldwell Banker Tomlinson S	738,500
Brandon Marchand, Keller Williams	1,072,000	Jim Bjorklund, Coldwell Banker Tomlinson V	721,795

MOST SALES

Brandon Marchand, Keller Williams 7

MOST LISTINGS SOLD

Jeremy Nichols, Greenstone Real Estate 7

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Brandon Marchand, Keller Williams	\$11,057,665	Jonathan Bich, Coldwell Banker Tomlinson N	\$5,449,275
Gayle Terry, Windermere Manito	8,500,944	Hunter Mackay, Keller Williams	5,300,725
Denise Fox, Century 21 Beutler & Assoc.	6,725,983	Kim Hagel, Keller Williams	4,796,282
Bernadette Pillar, Keller Williams	6,189,166	Tracy Penna, Windermere North	4,731,444
Lisa Thome, John L. Scott, Inc.	5,851,006	Randy Wells, Windermere City Group	4,613,877

TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito	\$13,222,326	Jeremy Nichols, Greenstone Real Estate	\$8,356,014
Gayle Terry, Windermere Manito	10,742,076	Seth Maefsky, Keller Williams	8,057,212
Brandon Marchand, Keller Williams	9,485,997	Eric Tucker, John L. Scott, Inc.	7,575,776
Todd Spencer, Windermere Valley	8,487,136	Pam Fredrick, John L. Scott Spokane Valley	7,534,026
Karen O'Donnell, Coldwell Banker Tomlinson N	8,396,152	Mollie Sweat, Coldwell Banker Tomlinson S	7,195,763



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