



## MLS WEEKLY NEWS & INFO

December 8, 2017

### **TOTAL MLS VOLUME FOR THE MONTH OF NOVEMBER, 2017**

Net Closed Volume for the month of November, 2017 was \$236,528,723. There were 902 listings processed, 1,025 closed sales. Compared to last month, Net Closed Volume is down \$37,445,185. Listings are down 447, sales are down 136. Compared to last year, Net Closed Volume is up \$53,050,837. Listings are down 66, sales are up 134. Mandatory sales volume was \$189,889,496. Non-Mandatory sales volume was \$46,639,227. Pending sales (figured on list price) were \$196,761,114. There were 869 pending sales processed.

### **MANDATORY MLS PROPERTIES**

#### **NOVEMBER LEADERS**

##### **TOP TEN SALES**

Bernadette Pillar, Keller Williams	\$1,808,518	Shanann Bragg, Keller Williams	\$800,000
Brandon Marchand, Keller Williams	1,593,609	Natalie Rastall, Keller Williams	792,100
Denise Fox, Century 21 Beutler & Assoc.	933,828	Randy Wells, Windermere City Group	739,000
Jim Lister, Windermere Manito	887,068	Joel Elgee, Coldwell Banker Schneidmiller	723,775
Lisa Hensley, John L. Scott, Spokane	884,267	Jeannine Burns, Kelly Right Real Estate	650,000

##### **TOP TEN LISTINGS SOLD**

Jim Lister, Windermere Manito	\$1,755,768	Brandon Marchand, Keller Williams	\$886,450
Denise Fox, Century 21 Beutler & Assoc.	1,562,500	Todd Spencer, Windermere Valley	817,518
Bernadette Pillar, Keller Williams	1,366,500	Pam Fredrick, John L. Scott Spokane Valley	817,100
Seth Maefsky, Keller Williams	1,125,976	Vic Plese, Plese Realty	814,512
Joel Elgee, Coldwell Banker Schneidmiller	939,275	Natalie Rastall, Keller Williams	807,375

##### **MOST SALES**

Brandon Marchand, Keller Williams 7

##### **MOST LISTINGS SOLD**

Bernadette Pillar, Keller Williams 5.5

### **YEAR TO DATE LEADERS**

##### **TOP TEN SALES YEAR TO DATE**

Brandon Marchand, Keller Williams	\$11,220,141	Randy Wells, Windermere City Group	\$5,647,440
Bernadette Pillar, Keller Williams	8,583,229	Lisa Thome, John L. Scott, Spokane	5,474,150
Cindy Carrigan, Keller Williams	7,524,425	Jim Lister, Windermere Manito	4,662,663
Natalie Rastall, Keller Williams	6,217,986	Mike Bass, Century 21 Beutler & Assoc.	4,182,971
Gayle Terry, Windermere Manito	5,870,225	Kristina Bartlett, Keller Williams	4,115,535

##### **TOP TEN LISTINGS SOLD YEAR TO DATE**

Jim Lister, Windermere Manito	\$15,783,390	Brandon Marchand, Keller Williams	\$8,040,692
Cindy Carrigan, Keller Williams	9,565,508	Pam Fredrick, John L. Scott Spokane Valley	7,875,153
Denise Fox, Century 21 Beutler & Assoc.	9,180,575	Seth Maefsky, Keller Williams	7,497,837
Lisa Thome, John L. Scott, Spokane	8,383,300	Brad Boswell, RE/MAX of Spokane	6,840,094
Eric Tucker, John L. Scott, Spokane	8,086,178	Bernadette Pillar, Keller Williams	6,673,423



Copyright© 2017 Spokane Association of REALTORS® All rights reserved

