





# **December 22, 2017**

### **HOLIDAY HOURS**

The SAR office will be closed on Monday, December 25, 2017 in observance of Christmas and on Monday, January 1, 2018 in observance of New Year's Day. We wish you and your staff a safe and happy holiday.

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# **CLOSED SALES DEADLINE**

Cutoff for 2017 closed sales will be Wednesday, January 3, 2018 at noon All sales and corrected sales **must be sent to the MLS by this date and time** in order to be reported for 2017.

## **COMMISSIONS REMINDER**

Members of the Spokane Association of REALTORS® are reminded that all compensation of the Professional services of a real estate broker is negotiable between the broker and his or her client.

There are no recommended commission rates, fee schedules, or compensation tables available, endorsed, published, or recognized by any board, association, state association or the NATIONAL ASSOCIATION OF REALTORS®.

The nature and amount of compensation should be agreed to in writing between the broker and the client at the time the broker's services are retained.

The compensation paid by a listing broker to a cooperating broker in respect to any listing is established by the listing broker in his or her offer of cooperation with compensation, and is not fixed, controlled, recommended or maintained by any person other than the listing broker and his or her client.

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#### AGENT ALERT

The SAR is receiving reports of vacant listings being burglarized. The latest report had staged items stolen from the house. The doorknob was ripped off and the lockbox was missing. Make sure you file a police report and also report incidents to the SAR. Check all your vacant listings and make sure the property is secure.



