



1911-2011 MLS WEEKLY NEWS & INFO

December 2, 2011

TOTAL MLS VOLUME FOR THE MONTH OF NOVEMBER, 2011

Net Closed Volume for the month of November, 2011 was \$84,573,812. There were 944 listings processed, 503 closed sales. Compared to last month, Net Closed Volume is up \$7,639,610. Listings are down 132, sales are up 9. Compared to last year, Net Closed Volume is up \$13,413,430. Listings are down 42, sales are up 90. Mandatory sales volume was \$59,493,619. Non-Mandatory sales volume was \$25,080,193. Pending sales (figured on list price) were \$75,745,169. There were 436 pending sales processed.

MANDATORY MLS PROPERTIES

NOVEMBER LEADERS

TOP TEN SALES

Mike Bass, Century 21 Beutler & Assoc.	\$583,250	Myah Allen, Exit R. E. Professionals	\$300,700
Michele Buck, Windermere City Group	410,299	Peter Enkema, Coldwell Banker Tomlinson N	290,000
Todd Spencer, Coldwell Banker Schneidmiller	398,176	Yvonne DeBill, Windermere Manito	276,200
Bonnie Norton-Riley, R.H. Cooke & Assoc.	312,500	Jake Senescall, Choice Realty, LLC	263,000
Lisa Hensley, John L. Scott Spokane	307,500	Melissa Murphy, Choice Realty LLC	262,000

TOP TEN LISTINGS SOLD

Rand Hatch, Hatch Real Estate	\$1,336,290	Ronald McIntire, Choice Realty, LLC	\$553,975
Todd Sullivan, Keller Williams Branch	746,972	Kathy Bixler, Coldwell Banker Tomlinson S	469,100
Eric Tucker, John L. Scott Spokane	646,236	Mollie Sweat, Coldwell Banker Tomlinson S	425,350
Jim Lister, Windermere Manito	612,507	Randy Wells, Windermere City Group	394,425
Melissa Murphy, Choice Realty, LLC	564,375	Michele Buck, Windermere City Group	392,500

MOST SALES

MOST LISTINGS SOLD

SEE 2ND PAGE

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Lisa Thome, John L. Scott Spokane	\$3,725,470	Dyer Davis, Windermere North	\$1,919,735
Denise Fox, Century 21 Beutler & Assoc.	2,860,338	Melissa Murphy, Choice Realty, LLC	1,857,800
Mollie Sweat, Coldwell Banker Tomlinson S	2,450,250	Mike Bass, Century 21 Beutler & Assoc.	1,832,000
Randy Wells, Windermere City Group	2,237,988	Bernadette Pillar, Keller Williams Branch	1,645,725
Jim Lister, Windermere Manito	1,943,287	Colleen Kelley-Kutz, RE/MAX of Spokane	1,572,732

TOP TEN LISTINGS SOLD YEAR TO DATE

Eric Tucker, John L. Scott Spokane	\$7,250,473	Fritz Nichols, Windermere Manito	\$5,894,375
Todd Sullivan, Keller Williams Branch	7,177,358	Chuck Mehalechko, RE/MAX of Spokane	4,416,744
Rand Hatch, Hatch Real Estate	6,635,229	Randy Wells, Windermere City Group	3,340,449
Jim Lister, Windermere Manito	6,104,686	Lisa Thome, John L. Scott Spokane	3,084,262
Denise Fox, Century 21 Beutler & Assoc.	6,099,150	Ryan Fuller, R.H. Cooke & Assoc.	2,979,414



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MOST SALES

Suzette Alfonso	1.5
Myah Allen, Exit R.E. Professionals	1.5
Mike Bass, Century 21 Beutler & Assoc.	1.5
Michele Buck, Windermere City Group	1.5
Yvonne DeBill, Windermere Manito	1.5
Jessica Friedland, Keller Williams Main	1.5
Art Sharpe, Keller Williams Main	1.5
Todd Sullivan, Keller Williams Branch	1.5

MOST LISTINGS SOLD

Todd Sullivan, Keller Williams Branch	7.25
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