



MLS WEEKLY NEWS & INFO

December 7, 2012

TOTAL MLS VOLUME FOR THE MONTH OF NOVEMBER, 2012

Net Closed Volume for the month of November 2012 was \$105,648,891. There were 899 listings processed, 571 closed sales. Compared to last month, Net Closed Volume is down \$14,841,888. Listings are down 266, sales are down 55. Compared to last year, Net Closed Volume is up \$21,075,079. Listings are down 45, sales are up 68. Mandatory sales volume was \$82,613,019. Non-Mandatory sales volume was \$23,035,872. Pending sales (figured on list price) were \$81,857,658. There were 456 pending sales processed.

MANDATORY MLS PROPERTIES NOVEMBER LEADERS

TOP TEN SALES

Greg Benner, Greenstone Real Estate	\$639,480	Lori Peters, Windermere Valley	\$407,250
Pam Fredrick, John L. Scott Spokane Valley	587,000	Randy Wells, Windermere City Group	405,000
Pamela Novell, Windermere Manito	527,450	Mick Doyle, Coldwell Banker Tomlinson S	396,129
Jim Lister, Windermere Manito	473,635	Jill Connelly, Soleil Real Estate	394,000
Bernadette Pillar, Keller Williams Spokane	460,500	Glenn Sather, Coldwell Banker Schneidmiller	390,500

TOP TEN LISTINGS SOLD

Greg Benner, Greenstone Real Estate	\$1,531,917	Terry Lipe, Coldwell Banker Tomlinson N	\$538,287
Pam Fredrick, John L. Scott Spokane Valley	1,138,000	Pamela Novell, Windermere Manito	526,000
Fritz Nichols, Windermere Manito	770,337	Dyer Davis, Windermere North	463,750
Jim Lister, Windermere Manito	717,615	James Luster, Coldwell Banker Tomlinson N	436,200
Joseph Kramer, RE/MAX of Spokane	703,666	Marianne Guenther Bornhoff, Windermere Manito	418,500

MOST SALES

Greg Benner, Greenstone Real Estate	2.5
Jill Connelly, Soleil Real Estate	2.5
Barbara Frye, Exit Real Estate North	2.5
Bernadette Pillar, Keller Williams Spokane	2.5

MOST LISTINGS SOLD

Greg Benner, Greenstone Real Estate	5.5
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YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Pam Fredrick, John L. Scott Spokane Valley	\$3,600,705	Tracy Penna, Century 21 Beutler & Assoc.	\$2,874,288
Lisa Thome, John L. Scott Spokane	3,077,472	Lori Peters, Windermere Valley	2,793,495
Bernadette Pillar, Keller Williams Spokane	3,072,166	Melissa Murphy, Prime Real Estate Group LLC	2,773,299
Denise Fox, Century 21 Beutler & Assoc.	2,961,775	Collin Kelley, RE/MAX of Spokane	2,504,427
Jeff Crane, Crane Real Estate Group	2,952,360	Randy Wells, Windermere City Group	2,431,300

TOP TEN LISTINGS SOLD YEAR TO DATE

Denise Fox, Century 21 Beutler & Assoc.	\$6,930,625	Eric Tucker, John L. Scott Spokane	\$4,675,978
Todd Sullivan, Keller Williams	6,783,290	Lisa Thome, John L. Scott Spokane	4,164,750
Fritz Nichols, Windermere Manito	5,894,187	Pam Fredrick, John L. Scott Spokane Valley	3,994,175
Jim Lister, Windermere Manito	5,693,919	Joseph Kramer, RE/MAX of Spokane	3,980,799
Melissa Murphy, Prime Real Estate Group LLC	4,688,103	Greg Benner, Greenstone Real Estate	3,975,691



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