



MLS WEEKLY NEWS & INFO

January 6, 2012

TOTAL MLS VOLUME FOR THE MONTH OF DECEMBER, 2011

Net Closed Volume for the month of December, 2011 was \$88,096,948. There were 787 listings processed, 555 closed sales. Compared to last month, Net Closed Volume is up \$3,523,136. Listings are down 157, sales are up 52. Compared to last year, Net Closed Volume is down \$3,224,820. Listings are down 61, sales are up 65. Mandatory sales volume was \$62,528,219. Non-Mandatory sales volume was \$25,568,729. Pending sales (figured on list price) were \$66,641,791. There were 425 pending sales processed.

MANDATORY MLS PROPERTIES

DECEMBER LEADERS

TOP TEN SALES

Seth Maefsky, Keller Williams Spokane	\$411,500	Whitney Schumacher, Keller Williams Spokane	\$342,500
Natalia Seefeldt, RE/MAX of Spokane	402,874	Juli Evans, Keller Williams Spokane	289,375
Todd Spencer, Coldwell Banker Schneidmiller	361,128	Greg Sather, Coldwell Banker Tomlinson N	287,400
DJ Johnson, Coldwell Banker Tomlinson N	348,000	Gayle Earling, Windermere Valley	287,258
Pennie Carver, Keller Williams Spokane	342,646	Teresa Jaynes, Coldwell Banker NW Group	286,910

TOP TEN LISTINGS SOLD

Todd Sullivan, Keller Williams Spokane	\$1,074,900	Lisa Thome, John L. Scott Spokane	\$426,375
Denise Fox, Century 21 Beutler & Assoc. Spo	697,825	Tracy Penna, Century 21 Beutler & Assoc. Spo	381,025
Fritz Nichols, Windermere Manito	683,275	Claudia Maefsky, Keller Williams Spokane	370,260
Eric Tucker, John L. Scott Spokane	682,914	Mollie Sweat, Coldwell Banker Tomlinson S	368,625
Brad Boswell, RE/MAX of Spokane	451,450	Joseph Kramer, RE/MAX of Spokane	365,493

MOST SALES

Natalia Seefeldt, RE/MAX of Spokane 3

MOST LISTINGS SOLD

Todd Sullivan, Keller Williams Spokane 9.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Lisa Thome, John L. Scott Spokane	\$3,847,970	Colleen Kelley-Kutz, RE/MAX of Spokane	\$1,950,982
Denise Fox, Century 21 Beutler & Assoc. Spo	2,957,913	Jim Lister, Windermere Manito	1,943,287
Mollie Sweat, Coldwell Banker Tomlinson S	2,590,750	Melissa Murphy, Choice Realty LLC	1,918,800
Randy Wells, Windermere City Group	2,466,138	Mike Bass, Century 21 Beutler & Assoc. Spo	1,832,000
Dyer Davis, Windermere North	2,075,985	Marianne Guenther Bornhoft, Windermere Manito	1,727,500

TOP TEN LISTINGS SOLD YEAR TO DATE

Todd Sullivan, Keller Williams Spokane	\$8,252,258	Jim Lister, Windermere Manito	\$6,263,853
Eric Tucker, John L. Scott Spokane	7,933,387	Chuck Mehalechko, RE/MAX of Spokane	4,773,927
Denise Fox, Century 21 Beutler & Assoc. Spo	6,796,975	Lisa Thome, John L. Scott Spokane	3,510,637
Rand Hatch, Hatch Real Estate	6,725,261	Randy Wells, Windermere City Group	3,396,261
Fritz Nichols, Windermere Manito	6,577,650	Joseph Kramer, RE/MAX of Spokane	3,070,142



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