

March 8, 2013

TOTAL MLS VOLUME FOR THE MONTH OF FEBRUARY, 2013

Net Closed Volume for the month of February, 2013 was \$67,727,902. There were 1,152 listings processed, 395 closed sales. Compared to last month, Net Closed Volume is up \$7,559,076. Listings are down 356, sales are up 53. Compared to last year, Net Closed Volume is up \$12,155,458. Listings are down 2, sales are up 31. Mandatory sales volume was \$55,505,506. Non-Mandatory sales volume was \$12,222,396. Pending sales (figured on list price) were \$73,244,487. There were 432 pending sales processed.

MANDATORY MLS PROPERTIES

FEBRUARY LEADERS

TOP TEN SALES

Jake Senescall, Prime Real Estate Group \$648,330		Bonnie White, Keller Williams Spokane	\$347,450
Greg Benner, Greenstone Real Estate	455,935	Steve Freeman, Keller Williams Spokane	346,797
Randy Wells, Windermere City Group	415,315	Pat Lacy, Kestell Company	341,386
Todd Sullivan, Keller Williams Spokane	379,000	Eric Johnson, Coldwell Banker Tomlinson Nor	th325,000
Laura Krauth, Windermere North	350,000	Russ Marshall, Coldwell Banker Tomlinson Sout	h 305,117

TOP TEN LISTINGS SOLD

Jim Lister, Windermere Manito	\$1,267,481	Eric Tucker, John L. Scott Spokane \$485,607
Greg Benner, Greenstone Real Estate	1,035,969	Fritz Nichols, Windermere Manito 445,025
Phil Konynenbelt, Plese Realty	807,950	Garry Cozza, Coldwell Banker Tomlinson South399,882
Jessica Side, EvoReal	579,562	Joel Elgee, Coldwell Banker Schneidmiller 399,080
Todd Sullivan, Keller Williams Spokane	555,775	Bill O'Dea, Windermere North 353,500

MOST SALES MOST LISTINGS SOLD

Jake Senescall, Prime Real Estate Group 3 Todd Sullivan, Keller Williams Spokane 6

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Randy Wells, Windermere City Group	\$806,953	Greg Benner, Greenstone Real Estate \$611,047
Brandon Marchand, Keller Williams Spokane	666,671	Kathy Bixler, Coldwell Banker Tomlinson South 535,607
Jeff Crane, Crane Real Estate Group	659,876	Mike Bass, Century 21 Beutler & Assoc. 503,375
Brad Boswell, RE/MAX of Spokane	649,244	Lou Dunham, John L. Scott Spokane 435,862
Jake Senescall, Prime Real Estate Group	648,330	Tom Clark, Kestell Company 433,750

TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito	\$1,697,381	Brad Boswell, RE/MAX of Spokane	\$668,889
Greg Benner, Greenstone Real Estate	1,191,081	Fritz Nichols, Windermere Manito	645,775
Todd Sullivan, Keller Williams Spokane	1,019,475	Jim Powers, Century 21 Beutler & Assoc.	630,675
Jessica Side, EvoReal	812,312	Joseph Kramer, RE/MAX of Spokane	603,252
Phil Konynenbelt, Plese Realty	807,950	Denise Fox, Century 21 Beutler & Assoc.	599,250



