



## MLS WEEKLY NEWS & INFO

May 4, 2012

### **TOTAL MLS VOLUME FOR THE MONTH OF APRIL, 2012**

Net Closed Volume for the month of April, 2012 was \$81,266,211. There were 1,569 listings processed, 486 closed sales. Compared to last month, Net Closed Volume is down \$811,678. Listings are up 118, sales are the same. Compared to last year, Net Closed Volume is down \$315,441. Listings are down 107, sales are up 5. Mandatory sales volume was \$62,555,785. Non-Mandatory sales volume was \$18,710,426. Pending sales (figured on list price) were \$99,457,523. There were 541 pending sales processed.

#### MANDATORY MLS PROPERTIES

##### APRIL LEADERS

###### TOP TEN SALES

Melissa Murphy, Prime R.E. Group	\$454,962	Lisa Thome, John L. Scott Spokane	\$341,000
Kathi Pate, Windermere Manito	434,450	Denise Fox, Century 21 Beutler, Spokane	330,000
Randy Wells, Windermere City Group	424,000	Tony Vaughn, Windermere Cornerstone	318,500
Greg Sather, Coldwell Banker Tomlinson N	363,852	Marc Nilson, Keller Williams Main	304,108
Tracy Penna, Century 21 Beutler, Spokane	351,875	Cheryl Hartzog, Keller Williams Main	301,000

###### TOP TEN LISTINGS SOLD

Melissa Murphy, Prime R.E. Group	\$982,875	Jim Lister, Windermere Manito	\$637,470
Denise Fox, Century 21 Beutler, Spokane	977,500	Maria Walker, Century 21 Beutler Spokane	632,950
Todd Sullivan, Keller Williams Branch	882,417	Eric Tucker, John L. Scott Spokane	470,813
Fritz Nichols, Windermere Manito	683,800	Greg Sather, Coldwell Banker Tomlinson N	468,802
Rand Hatch, Hatch Real Estate	647,202	Dan Pasby, Windermere North	446,950

###### MOST SALES

Marc Nilson, Keller Williams Main	2
Tracy Penna, Century 21 Beutler, Spokane	2

###### MOST LISTINGS SOLD

Todd Sullivan, Keller Williams Branch	8.5
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#### YEAR TO DATE LEADERS

###### TOP TEN SALES YEAR TO DATE

Melissa Murphy, Prime R.E. Group	\$1,107,099	Hollie Smith, Windermere Manito	\$797,250
Collin Kelley, RE/MAX of Spokane	907,450	Bernadette Pillar, Keller Williams Branch	759,366
Pam Fredrick, John L. Scott Spokane Valley	876,200	Joel Elgee, Coldwell Banker Schneidmiller	703,150
Jim Lister, Windermere Manito	834,222	Marie Pence, Coldwell Banker Tomlinson N	689,150
Lisa Thome, John L. Scott Spokane	825,767	Denise Fox, Century 21 Beutler, Spokane	679,500

###### TOP TEN LISTINGS SOLD YEAR TO DATE

Todd Sullivan, Keller Williams Branch	\$3,249,754	Eric Tucker, John L. Scott Spokane	\$1,496,453
Fritz Nichols, Windermere Manito	3,166,900	Rand Hatch, Hatch Real Estate	1,435,455
Denise Fox, Century 21 Beutler, Spokane	2,353,050	Chuck Mehalechko, RE/MAX of Spokane	1,331,915
Jim Lister, Windermere Manito	2,110,364	Peggy McCartney, John L. Scott Spokane	1,056,950
Melissa Murphy, Prime R.E. Group	1,569,325	Ronald McIntire, Choice Realty	1,035,500



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