



MLS WEEKLY NEWS & INFO

November 2, 2012

TOTAL MLS VOLUME FOR THE MONTH OF OCTOBER, 2012

Net Closed Volume for the month of October, 2012 was \$120,490,779. There were 1,165 listings processed, 626 closed sales. Compared to last month, Net Closed Volume is up \$22,695,626. Listings are up 32, sales are up 57. Compared to last year, Net Closed Volume is up \$39,368,509. Listings are up 89, sales are up 132. Mandatory sales volume was \$86,533,039. Non-Mandatory sales volume was \$33,957,741. Pending sales (figured on list price) were \$122,817,629. There were 630 pending sales processed.

MANDATORY MLS PROPERTIES

OCTOBER LEADERS

TOP TEN SALES

Sabrina Jones-Schroeder, Exit R.E. Prof.	\$937,500	Jeff Crane, Crane Real Estate Group	\$430,250
Suzy Dix, Windermere Manito	838,000	Linda Freeman, Keller Williams	397,050
Melissa Murphy, Prime Real Estate Group LLC	629,000	Gayle Terry, Century 21 Beutler & Assoc.	393,200
Mike Bass, Century 21 Beutler & Assoc.	495,950	Greg Benner, Greenstone Real Estate LLC	387,669
Kari Aquino, John L. Scott Spokane Valley	464,500	Denise Fox, Century 21 Beutler & Assoc.	382,450

TOP TEN LISTINGS SOLD

Mike Bass, Century 21 Beutler & Assoc.	\$1,404,450	Kathy Bryant, Century 21 Beutler & Assoc.	\$533,599
Greg Benner, Greenstone Real Estate LLC	1,339,213	Melissa Murphy, Prime Real Estate Group LLC	487,950
Eric Tucker, John L. Scott Spokane	731,189	Collin Kelley, RE/MAX of Spokane	483,250
Gayle Terry, Century 21 Beutler & Assoc.	579,125	Jim Lister, Windermere Manito	481,450
Jim Powers, Century 21 Beutler & Assoc.	537,450	Zac Scott, Coldwell Banker Schneidmiller	478,750

MOST SALES

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MOST LISTINGS SOLD

Greg Benner, Greenstone Real Estate LLC 5.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Lisa Thome, John L. Scott Spokane	\$3,077,472	Melissa Murphy, Prime Real Estate Group LLC	\$2,610,799
Pam Fredrick, John L. Scott Spokane Valley	3,013,705	Bernadette Pillar, Keller Williams Spokane	2,563,916
Denise Fox, Century 21 Beutler & Assoc.	2,780,525	Collin Kelley, RE/MAX of Spokane	2,472,427
Jeff Crane, Crane Real Estate Group	2,687,850	Lori Peters, Windermere Valley	2,386,245
Tracy Penna, Century 21 Beutler & Assoc.	2,664,088	Kathi Pate, Windermere Manito	2,083,625

TOP TEN LISTINGS SOLD YEAR TO DATE

Denise Fox, Century 21 Beutler & Assoc.	\$6,564,275	Eric Tucker, John L. Scott Spokane	\$4,533,533
Todd Sullivan, Keller Williams	6,524,090	Lisa Thome, John L. Scott Spokane	4,033,500
Fritz Nichols, Windermere Manito	5,123,850	Jim Powers, Century 21 Beutler & Assoc.	3,398,351
Jim Lister, Windermere Manito	4,976,304	Joseph Kramer, RE/MAX of Spokane	3,277,133
Melissa Murphy, Prime Real Estate Group LLC	4,654,103	Collin Kelley, RE/MAX of Spokane	3,157,119



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MOST SALES OCTOBER 2012

Greg Benner, Greenstone Real Estate LLC	2
Justin Bennett, RE/MAX of Spokane	2
Jeff Crane, Crane Real Estate Group	2
Sally Cudney, Keller Williams	2
Melissa Dailey, Coldwell Banker Tomlinson S	2
Teresa Jaynes, Coldwell Banker Tomlinson N	2
Melissa Murphy, Prime Real Estate Group LLC	2
Tracy Penna, Century 21 Beutler & Assoc.	2
Jessica Shaeffer, Coldwell Banker Tomlinson N	2



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