



MLS WEEKLY NEWS & INFO

October 5, 2012

TOTAL MLS VOLUME FOR THE MONTH OF SEPTEMBER, 2012

Net Closed Volume for the month of September, 2012 was \$97,795,153. There were 1,133 listings processed, 569 closed sales. Compared to last month, Net Closed Volume is down \$21,697,791. Listings are down 254, sales are down 103. Compared to last year, Net Closed Volume is up \$9,554,548. Listings are down 159, sales are up 26. Mandatory sales volume was \$76,815,637. Non-Mandatory sales volume was \$20,979,516. Pending sales (figured on list price) were \$103,343,283. There were 567 pending sales processed.

MANDATORY MLS PROPERTIES

SEPTEMBER LEADERS

TOP TEN SALES

Denise Fox, Century 21 Beutler & Assoc.	\$755,075	Bernadette Pillar, Keller Williams Spokane	\$461,500
Dyer Davis, Windermere North	553,500	Marilyn Dhaenens, John L. Scott Spokane Valley	403,500
Tracy Penna, Century 21 Beutler & Assoc.	527,000	Mike Baumgarden, PMP NWest	375,750
Jack Senescall, Prime Real Estate Group LLC	471,600	Donlee Marlin, Windermere City Group	375,361
Tom Crowley, Coldwell Banker Tomlinson S	468,622	Scott Donley, Keller Williams Spokane	365,900

TOP TEN LISTINGS SOLD

Greg Benner, Greenstone Real Estate LLC	\$776,172	Don Hay, Windermere Valley	\$432,500
Yvonne DeBill, Windermere Manito	739,125	Natalia Seefeldt, RE/MAX of Spokane	421,050
Suzette Alfonso, Coldwell Banker Tomlinson N	528,724	Larry Lapidus, Coldwell Banker Tomlinson S	411,724
Melissa Murphy, Prime Real Estate Group LLC	480,750	Marie Pence, Coldwell Banker Tomlinson N	408,657
Jim Lister, Windermere Manito	460,168	Karl Kennedy, Keller Williams Spokane	385,472

MOST SALES

Scott Donley, Keller Williams Spokane 3

MOST LISTINGS SOLD

Todd Sullivan, Keller Williams 3.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Lisa Thome, John L. Scott Spokane	\$2,893,072	Bernadette Pillar, Keller Williams Spokane	\$2,246,216
Pam Fredrick, John L. Scott Spokane Valley	2,793,755	Lori Peters, Windermere Valley	2,238,745
Denise Fox, Century 21 Beutler & Assoc.	2,398,075	Tracy Penna, Century 21 Beutler & Assoc.	2,086,093
Collin Kelley, RE/MAX of Spokane	2,310,066	Kathi Pate, Windermere Manito	2,072,625
Jeff Crane, Crane Real Estate Group	2,257,600	Melissa Murphy, Prime Real Estate Group LLC	1,981,799

TOP TEN LISTINGS SOLD YEAR TO DATE

Todd Sullivan, Keller Williams	\$6,158,740	Eric Tucker, John L. Scott Spokane	\$3,802,344
Denise Fox, Century 21 Beutler & Assoc.	6,140,775	Lisa Thome, John L. Scott Spokane	3,561,000
Fritz Nichols, Windermere Manito	5,026,850	Joseph Kramer, RE/MAX of Spokane	3,108,400
Jim Lister, Windermere Manito	4,494,854	Rand Hatch, Hatch Real Estate	2,878,792
Melissa Murphy, Prime Real Estate Group LLC	4,166,153	Jim Powers, Century 21 Beutler & Assoc.	2,860,901



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