



## MLS WEEKLY NEWS & INFO

September 2, 2011

**The SAR/MLS will be closed on Monday, September 5, 2011, in observance of Labor Day.**

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### TOTAL MLS VOLUME FOR THE MONTH OF AUGUST, 2011

Net Closed Volume for the month of August, 2011 was \$103,542,356. There were 1,560 listings processed, 596 closed sales. Compared to last month, Net Closed Volume is up \$9,666,017. Listings are up 21, sales are up 63. Compared to last year, Net Closed Volume is down \$2,849,620. Listings are down 90, sales are up 47. Mandatory sales volume was \$75,463,648. Non-Mandatory sales volume was \$28,078,708. Pending sales (figured on list price) were \$99,484,761. There were 577 pending sales processed.

#### MANDATORY MLS PROPERTIES

#### AUGUST LEADERS

##### TOP TEN SALES

Lisa Thome, John L. Scott Spokane	\$1,191,750	David Taigen, RE/MAX Inland Empire	\$384,500
Rand Hatch, Hatch Real Estate	417,814	Tracy Penna, Century 21 Beutler & Assoc. Spo	355,785
Gayle Terry, Century 21 Beutler & Assoc. Spo	393,994	Marilyn Amato, Century 21 Beutler & Assoc. Spo	325,950
Marc Nilson, Keller Williams	386,750	Joseph Kramer, RE/MAX of Spokane	313,542
Marianne Guenther Bornhoff, Windermere Manito	384,800	Bev Heidecker, Cheney Realty	313,350

##### TOP TEN LISTINGS SOLD

Denise Fox, Century 21 Beutler & Assoc. Spo	\$1,135,500	Ronald McIntire, Choice Realty, LLC	\$712,250
Jim Lister, Windermere Manito	1,132,210	Karen O'Donnell, Coldwell Banker Tomlinson N	669,481
Todd Sullivan, Keller Williams	1,112,475	Eric Tucker, John L. Scott Spokane	561,164
Lisa Thome, John L. Scott Spokane	720,750	Chuck Mehalechko, RE/MAX of Spokane	536,850
Rand Hatch, Hatch Real Estate	713,561	Bernadette Pillar, Keller Williams	472,000

##### MOST SALES

James Allen, Keller Williams	3
Lisa Thome, John L. Scott Spokane	3

##### MOST LISTINGS SOLD

Todd Sullivan, Keller Williams	10.5
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#### YEAR TO DATE LEADERS

##### TOP TEN SALES YEAR TO DATE

Lisa Thome, John L. Scott Spokane	\$2,926,475	Pam Fredrick, John L. Scott Spokane Valley	\$1,399,850
Mollie Sweat, Coldwell Banker Tomlinson S	2,180,575	Dyer Davis, Windermere North	1,358,485
Denise Fox, Century 21 Beutler & Assoc. Spo	2,040,088	Melissa Murphy, Choice Realty, LLC	1,336,700
Randy Wells, Windermere City Group	1,786,988	Kathy Bixler, Coldwell Banker Tomlinson S	1,322,397
Jim Lister, Windermere Manito	1,468,492	Joanne Pettit, Coldwell Banker Tomlinson S	1,320,383

##### TOP TEN LISTINGS SOLD YEAR TO DATE

Eric Tucker, John L. Scott Spokane	\$5,618,577	Denise Fox, Century 21 Beutler & Assoc. Spo	\$3,957,150
Todd Sullivan, Keller Williams	4,730,936	Chuck Mehalechko, RE/MAX of Spokane	3,225,069
Fritz Nichols, Windermere Manito	4,590,025	Ryan Fuller, R.H. Cooke & Associates	2,534,344
Jim Lister, Windermere Manito	4,569,079	Lisa Thome, John L. Scott Spokane	2,252,675
Rand Hatch, Hatch Real Estate	4,129,781	Randy Wells, Windermere City Group	2,196,099



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