



MLS WEEKLY NEWS & INFO

December 6, 2019

TOTAL MLS VOLUME FOR THE MONTH OF NOVEMBER, 2019

Net Closed Volume for the month of November, 2019 was \$266,376,067. There were 980 listings processed, 961 closed sales. Compared to last month, Net Closed Volume is down \$104,878,310. Listings are down 321, sales are down 316. Compared to last year, Net Closed Volume is up \$11,280,631. Listings are up 104, sales are down 12. Mandatory sales volume was \$196,619,664. Non-Mandatory sales volume was \$69,756,403. Pending sales (figured on list price) were \$246,868,220. There were 893 pending sales processed.

MANDATORY MLS PROPERTIES

NOVEMBER LEADERS

TOP TEN SALES

Brandon Marchand, Keller Williams	\$1,278,425	Kim Hagel, Keller Williams	\$608,425
Mark Anderson, Keller Williams	847,000	Zak Allen, Prime Real Estate Group	606,375
Debra Rowe, Kelly Right RE of Spokane	732,936	Vic Plese, Plese Realty	572,850
Bernadette Pillar, Bernadette Pillar R.E.	713,675	Spencer Millsap, Keller Williams	570,377
Rich King, Keller Williams	665,950	Douglas Juliano, John L. Scott, Inc.	562,250

TOP TEN LISTINGS SOLD

Todd Spencer, Windermere Valley	\$1,252,439	Katie Finch, New Home Star Washington	\$921,206
Kristi Green, Greenstone Real Estate	1,151,152	Brie Marquez, Lexington Homes-DRH	836,865
Jennifer Kaiser, Lexington Homes-DRH	1,125,485	Brad Boswell, RE/MAX of Spokane	798,155
Erika Rayburn, New Home Star Washington	1,090,236	David Reynolds, Source Real Estate	739,950
Jeremy Nichols, Greenstone Real Estate	1,070,564	Shawn Lembcke, Lexington Homes-DRH	639,744

MOST SALES

Brandon Marchand, Keller Williams 5

MOST LISTINGS SOLD

Jennifer Kaiser, Lexington Homes-DRH 3.5
Erika Rayburn, New Home Star Washington 3.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Brandon Marchand, Keller Williams	\$15,846,505	Kim Hagel, Keller Williams	\$5,263,014
Bernadette Pillar, Bernadette Pillar R.E.	6,714,559	Randy Wells, Windermere City Group	5,244,763
Hunter Mackay, Keller Williams	5,901,669	Melissa Murphy, Prime Real Estate Group	4,894,472
Gayle Terry, Windermere Manito	5,443,980	Aaron Farr, 4 Degrees Real Estate	4,758,400
Brad Boswell, RE/MAX of Spokane	5,440,806	Tracy Penna, Windermere North	4,583,782

TOP TEN LISTINGS SOLD YEAR TO DATE

Jeremy Nichols, Greenstone Real Estate	\$11,778,750	Eric Tucker, John L. Scott, Inc.	\$8,161,579
Jim Lister, Windermere Manito	11,260,649	David Reynolds, Source Real Estate	8,070,161
Todd Spencer, Windermere Valley	9,908,507	Pam Fredrick, John L. Scott Spokane Valley	7,871,307
Brandon Marchand, Keller Williams	9,499,511	Lisa Thome, John L. Scott, Inc.	7,870,801
Brad Boswell, RE/MAX of Spokane	9,073,261	Gayle Terry, Windermere Manito	7,596,725



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