





# MLS WEEKLY NEWS & INFO

March 6, 2020

# **TOTAL MLS VOLUME FOR THE MONTH OF FEBRUARY, 2020**

Net Closed Volume for the month of February, 2020 was \$163,383,366. There were 1,108 listings processed, 594 closed sales. Compared to last month, Net Closed Volume is down \$20,606,675. Listings are up 12, sales are down 23. Compared to last year, Net Closed Volume is up \$12,288,250. Listings are up 266, sales are down 23. Mandatory sales volume was \$132,762,471. Non-Mandatory sales volume was \$30,620,895. Pending sales (figured on list price) were \$283,421,364. There were 919 pending sales processed.

## **MANDATORY MLS PROPERTIES**

#### **FEBRUARY LEADERS**

#### **TOP TEN SALES**

John Stirling, Stirling Group	\$770,660	Mollie Sweat, Coldwell Banker Tomlinson S S	\$567,450
Pam Fredrick, John L. Scott Spokane Valley	705,497	Bill Braese, Keller Williams	564,675
Julian Stewart, New Home Star Washington	668,352	Todd Spencer, Windermere Valley	563,347
Tom Clark, Kestell Company	634,475	Lisa Thome, John L. Scott, Inc.	522,500
Joel Elgee, Coldwell Banker Schneidmiller	594,397	Rich King, Keller Williams	505,000

## **TOP TEN LISTINGS SOLD**

Todd Spencer, Windermere Valley	\$1,235,006	Konstantin Velikodnyy, Kelly Right Real Estate	\$695,225
Julian Stewart, New Home Star Washington	1,178,458	Randy Wells, Windermere City Group	690,665
Gayle Terry, Windermere Manito	1,051,250	Jeremy Nichols, Greenstone Real Estate	655,501
David Reynolds, Source Real Estate	926,500	Peter Hagen, RE/MAX of Spokane	650,465
Nick Grishko, Kelly Right Real Estate	695,225	Jennifer Kaiser, Lexington Homes-DRH	649,308

# MOST SALES MOST LISTINGS SOLD

MOOT GALLO		WOOT EIGHINGO GOLD	
Bill Braese, Keller Williams	2	Julian Stewart, New Home Star Washington	3.5
Pam Fredrick, John L. Scott Spokane Valley	2		
Iulian Stewart New Home Star Washington	2		

#### YEAR TO DATE LEADERS

## **TOP TEN SALES YEAR TO DATE**

Gayle Earling, Windermere Valley	\$1,204,702	Mark Anderson, Keller Williams	\$958,685
Randy Wells, Windermere City Group	1,119,950	Brandi Graham-Snow, Windermere North	883,862
Brandon Marchand, Keller Williams	1,024,415	Mollie Sweat, Coldwell Banker Tomlinson S	861,450
Kathy Bixler, Coldwell Banker Tomlinson	S 996,000	Rori Murphy, Windermere Valley	819,052
Zak Allen, Prime Real Estate Group	971,500	Todd Spencer, Windermere Valley	815,597

## **TOP TEN LISTINGS SOLD YEAR TO DATE**

Jeremy Nichols, Greenstone Real Estate	\$2,320,228	Gayle Terry, Windermere Manito	\$1,400,750
David Reynolds, Source Real Estate	2,200,200	Julian Stewart, New Home Star Washington	1,327,226
Todd Spencer, Windermere Valley	1,497,901	Jack Gullette, eXp Realty	1,318,674
Nick Grishko, Kelly Right Real Estate	1,492,788	Jennifer Kaiser, Lexington Homes-DRH	1,283,244
Konstantin Velikodnyy, Kelly Right Real Estate	1,492,788	Trevor Windhorst, Windermere Valley	1,226,127



John Stirling, Stirling Group

