



## MLS WEEKLY NEWS & INFO

August 7, 2020

### TOTAL MLS VOLUME FOR THE MONTH OF JULY, 2020

Net Closed Volume for the month of July, 2020 was \$418,907,123. There were 1,683 listings processed, 1,337 closed sales. Compared to last month, Net Closed Volume is up \$103,587,485. Listings are up 27, sales are up 277. Compared to last year, Net Closed Volume is up \$40,825,556. Listings are down 102, sales are up 39. Mandatory sales volume was \$390,423,706. Non-Mandatory sales volume was \$24,731,733. Pending sales (figured on list price) were \$484,212,815. There were 1,459 pending sales processed.

### MANDATORY\* MLS PROPERTIES JULY LEADERS

#### TOP TEN SALES

Pam Fredrick, John L Scott Spokane Valley	\$2,063,650	Jon Ehrlich, 4 Degrees Real Estate	\$1,156,965
Mollie Sweat, Coldwell Banker Tomlinson	\$1,431,250	Randy Wells, Windermere City Group	1,152,994
Lisa Thome, John L. Scott Inc.	1,228,250	Kim Hagel, Synergy Properties	1,141,700
James Cote, Kelly Right	1,165,000	Ken Barcus, RE/MAX Select Associates	1,131,424
Tony Vaughn, Windermere Manito	1,157,500	Elizabeth Boykin, Keller Williams	1,109,500

#### TOP TEN LISTINGS SOLD

Pam Fredrick, John L Scott Spokane Valley	\$2,025,343	Wendy Kennedy, Windermere City Group	\$1,320,250
Erik Dordal, Windermere City Group	1,999,725	David Reynolds, Source Real Estate	1,278,000
Brandon Marchand, Keller Williams	1,805,221	Lisa Thome, John L. Scott, Inc.	1,182,500
Jeremy Nichols, Greenstone Real Estate	1,750,174	Gayle Terry, Windermere Manito	1,160,000
Dawn McKenna, Windermere Manito	1,404,920	Brad Boswell, RE/MAX of Spokane	1,150,856

#### MOST SALES

Jon Ehrlich, 4 Degrees Real Estate 11.5

#### MOST LISTINGS SOLD

Brandon Marchand, Keller Williams 5.75

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Mark Anderson, eXp Realty	\$7,404,523	Brad Boswell, RE/MAX of Spokane	\$3,913,032
Pam Fredrick, John L Scott Spokane Valley	4,897,147	Michelle Kendrick, Redfin	3,863,425
Kim Hagel, Synergy Properties	4,228,950	Lisa Thome, John L. Scott, Inc.	3,788,228
Brandon Marchand, Keller Williams	4,122,115	Patrick McHenry-Kroetch, Tamarack Realty	3,729,075
Randy Wells, Windermere City Group	3,976,829	Suzy Dix, Windermere Manito	3,592,750

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Jeremy Nichols, Greenstone Real Estate	\$9,294,086	Gayle Terry, Windermere Manito	\$5,362,350
David Reynolds, Source Real Estate	8,382,950	Katie Finch, New Home Star WA	5,241,297
Brad Boswell, RE/MAX of Spokane	8,214,315	Suzy Dix, Windermere Manito	4,880,000
Pam Fredrick, John L Scott Spokane Valley	7,203,581	Lisa Thome, John L. Scott Inc.	4,807,000
Brandon Marchand, Keller Williams	5,899,921	Cambria Henry, Haven Real Estate Group	4,640,723



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### NON- MANDATORY\*\* MLS PROPERTIES JULY LEADERS

#### TOP TEN SALES

Luke Brown, Keller Williams	\$697,000	Lacey Brown, Northwest Professional RE	\$190,000
Charlie Halstead, Windermere CDA	462,500	Isaac Lanctot, Keller Williams	153,000
Joe Lanet, Windermere Manito	450,000	Jonathan Walker, Keller Williams	135,000
Reed Wilson, Professional Realty Services	297,500	Lacie Lund-Gimeno, CB Tomlinson N	115,000
Joel Pearl, Joel Pearl Group	284,500	Sue Jessup, Plese Realty	110,754

#### TOP TEN LISTINGS SOLD

Joel Elgee, CB Schneidmiller	\$1,287,250	David Reynolds, Source Real Estate	\$405,000
Joel Pearl, Joel Pearl Group	1,233,700	Vicki Brennan, John L Scott Spokane Valley	387,500
Luke Brown, Keller Williams	1,205,500	David Atherton, RE Marketplace	307,500
Brenda Burk, CB Schneidmiller	1,012,000	Jacob Fortenberry, CB Schneidmiller	292,500
Jay Overholser, SDS Realty	450,000	Chris DiCicco, CB Schneidmiller	221,450

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Dallas Lightner, LT Real Estate	\$3,583,525	Bill Fanning, Century 21 Waterfront	\$850,000
Joel Pearl, Joel Pearl Group	2,233,500	Luke Brown, Keller Williams	837,000
Jordan Tampien, 4 Degrees RE	1,737,500	Carla Bonney, CB Schneidmiller	787,500
Brian Monk, Keller Williams	1,499,500	Eline Helm, Elevate Realty	775,000
Brenda Tampien, 4 Degrees RE	1,075,000	Jay Overholser, SDS Realty	680,500

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$5,555,350	Jan Leaf, CB Schneidmiller	\$1,858,450
Jordan Tampien, 4 Degrees RE	5,090,700	Luke Brown, Keller Williams	1,733,000
Dallas Lightner, LT Real Estate	4,725,000	Brian Monk, Keller Williams	1,539,250
Joel Elgee, CB Schneidmiller	3,319,200	Brenda Tampien, 4 Degrees RE	1,290,700
Brenda Burk, CB Schneidmiller	1,881,500	Pamela Dombroski, Tomlinson Sotheby's	1,200,000

\* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

\*\* Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.



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