



MLS WEEKLY NEWS & INFO

November 6, 2020

TOTAL MLS VOLUME FOR THE MONTH OF OCTOBER, 2020

Net Closed Volume for the month of October, 2020 was \$406,889,029. There were 1,432 listings processed, 1,214 closed sales. Compared to last month, Net Closed Volume is up \$31,322,261. Listings are down 93, sales are up 30. Compared to last year, Net Closed Volume is up \$49,431,311. Listings are up 131, sales are down 82. Mandatory sales volume was \$376,145,952. Non-Mandatory sales volume was \$31,102,977. Pending sales (figured on list price) were \$436,137,874. There were 1,289 pending sales processed.

MANDATORY* MLS PROPERTIES OCTOBER LEADERS

TOP TEN SALES

| | | | |
|--|-------------|---|-------------|
| Pam Fredrick, John L Scott Spokane Valley | \$1,753,728 | Nathalie Batty, Redfin | \$1,068,702 |
| David Reynolds, Source Real Estate | 1,270,105 | Natalia Seefeldt, Regal Real Estate | 1,050,765 |
| Shane Delaney, Coldwell Banker Tomlinson S | 1,241,000 | Ken Barcus, RE/MAX Select Assoc. | 914,200 |
| Joe Dinnison, John L Scott Inc. | 1,164,500 | John Nielsen, Coldwell Tomlinson Banker S | 884,625 |
| Kolby Schoenrock, Windermere City Group | 1,069,637 | Jessica Friedland, Professional Realty Services | 856,350 |

TOP TEN LISTINGS SOLD

| | | | |
|---|-------------|--|-------------|
| Pam Fredrick, John L Scott Spokane Valley | \$2,708,960 | Eric Tucker, John L Scott Inc. | \$1,246,470 |
| Brad Boswell, RE/MAX of Spokane | 2,025,545 | Trevor Windhorst, Windermere Valley | 1,246,425 |
| Chris Nye, MLS4owners.com | 1,363,000 | Cambria Henry, Haven Real Estate Group | 1,214,400 |
| Denise Fox, Century 21 Beutler & Assoc. | 1,297,035 | Jennifer Kaiser, Lexington Homes-DRH | 1,207,531 |
| Brandon Marchand, Keller Williams | 1,295,750 | Mark Beardslee, C-21 Kelly Davis | 1,189,250 |

MOST SALES

Ken Barcus, RE/MAX Select Assoc. 5.5

MOST LISTINGS SOLD

Brandon Marchand, Keller Williams 5.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

| | | | |
|---|--------------|--|-------------|
| Mark Anderson, eXp Realty | \$13,249,033 | Kim Hagel, Synergy Properties | \$5,572,025 |
| Suzy Dix, Windermere Manito | 7,792,601 | Adam Salas, Professional Realty Services | 5,500,862 |
| Pam Fredrick, John L Scott Spokane Valley | 7,525,375 | Lisa Thome, John L Scott Inc. | 5,391,978 |
| Ken Barcus, RE/MAX Select Assoc. | 6,211,799 | Patrick McHenry-Kroetch, Tamarack Realty | 5,357,675 |
| Randy Wells, Windermere City Group | 5,691,779 | Tracy Penna, Windermere North | 5,318,497 |

TOP TEN LISTINGS SOLD YEAR TO DATE

| | | | |
|---|--------------|---------------------------------|-------------|
| Pam Fredrick, John L Scott Spokane Valley | \$13,389,955 | Suzy Dix, Windermere Manito | \$9,474,101 |
| David Reynolds, Source Real Estate | 12,167,350 | Todd Spencer, Windermere Valley | 8,147,505 |
| Brad Boswell, RE/MAX of Spokane | 11,771,644 | Lisa Thome, John L Scott Inc. | 7,982,150 |
| Jeremy Nichols, Greenstone Real Estate | 11,431,726 | Cindy Carrigan, Keller Williams | 7,912,842 |
| Brandon Marchand, Keller Williams | 10,278,921 | Gayle Terry, Windermere Manito | 7,470,850 |



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NON-MANDATORY** MLS PROPERTIES OCTOBER LEADERS

TOP TEN SALES

| | | | |
|--|-------------|--|-----------|
| Joe Dinnison, John L Scott Inc. | \$1,800,000 | John Beutler, Century 21 Beutler & Assoc. | \$387,500 |
| Brenda Burk, CB Schneidmiller | 1,299,950 | Ken Barcus, RE/MAX Select Assoc. | 262,000 |
| Joel Pearl, Joel Pearl Group | 937,500 | Angela Newcomb, Exit Real Estate Professionals | 256,750 |
| Cate Moye, Windermere Valley | 698,100 | Kenzi Kiefer, Windermere Manito | 165,000 |
| Raniel, Diaz, Professional Realty Services | 420,000 | Rick Flann, Keller Williams | 109,950 |

TOP TEN LISTINGS SOLD

| | | | |
|---|-------------|--|-----------|
| Joel Pearl, Joel Pearl Group | \$2,654,500 | Stephan Barbieri, Goodale & Barbieri | \$698,100 |
| Joel Elgee, CB Schneidmiller | 1,882,500 | Leonard Brandt, Keller Williams Colville | 500,000 |
| Jennifer Ivey, Tomlinson Sotheby's Intrntl RE | 1,660,000 | Andrew Graham, CB Schneidmiller | 368,725 |
| Brenda Burk, CB Schneidmiller | 1,573,500 | Zac Scott, CB Schneidmiller | 368,725 |
| Marla McWilliams-Lopez, Estate Properties | 913,290 | Lynsey Bilbruck, Keller Williams | 357,037 |

MOST SALES

Ken Barcus, RE/MAX Select Assoc. 1.5

MOST LISTINGS SOLD

Joel Pearl, Joel Pearl Group 3.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

| | | | |
|---------------------------------|-------------|---------------------------------------|-------------|
| Joel Pearl, Joel Pearl Group | \$4,883,500 | Jordan Tampien, 4 Degrees Real Estate | \$1,737,500 |
| Dallas Lightner, LT Real Estate | 3,583,525 | Brian Monk, Keller Williams | 1,499,500 |
| Luke Brown, Keller Williams | 2,780,225 | Joel Elgee, CB Schneidmiller | 1,371,750 |
| Brenda Burk, CB Schneidmiller | 2,497,450 | Brenda Tampien, 4 Degrees Real Estate | 1,075,000 |
| Joe Dinnison, John L Scott Inc. | 1,800,000 | Carla Bonney, CB Schneidmiller | 858,500 |

TOP TEN LISTINGS SOLD YEAR TO DATE

| | | | |
|---------------------------------------|--------------|---|-------------|
| Joel Pearl, Joel Pearl Group | \$16,868,075 | Luke Brown, Keller Williams | \$2,950,450 |
| Brenda Burk, CB Schneidmiller | 7,987,500 | Jan Leaf, CB Schneidmiller | 2,602,950 |
| Joel Elgee, CB Schneidmiller | 5,998,200 | Jennifer Ivey, Tomlinson Sotheby's Intrntl RE | 1,835,000 |
| Jordan Tampien, 4 Degrees Real Estate | 5,090,700 | Brian Monk, Keller Williams | 1,539,250 |
| Dallas Lightner, LT Real Estate | 4,955,000 | Zac Scott, CB Schneidmiller | 1,505,765 |

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.



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