



MLS WEEKLY NEWS & INFO

December 4, 2020

TOTAL MLS VOLUME FOR THE MONTH OF NOVEMBER, 2020

Net Closed Volume for the month of November, 2020 was \$320,006,039. There were 914 listings processed, 975 closed sales. Compared to last month, Net Closed Volume is down \$86,882,990. Listings are down 518, sales are down 239. Compared to last year, Net Closed Volume is up \$53,629,972. Listings are down 66, sales are up 14. Mandatory sales volume was \$305,792,643. Non-Mandatory sales volume was \$14,213,396. Pending sales (figured on list price) were \$314,920,843. There were 1,005 pending sales processed.

MANDATORY* MLS PROPERTIES NOVEMBER LEADERS

TOP TEN SALES

Tracy Penna, Windermere North	\$2,428,975	Pam Fredrick, John L Scott Spokane Valley	\$1,122,500
Melissa Murphy, Prime Real Estate Group	1,944,180	Latrice Williams, Bernadette Pillar Real Estate	1,021,000
Ken Barcus, RE/MAX Select Assoc.	1,544,050	Zak Allen, Professional Realty Services	973,700
Stuart Prey, Prime Real Estate Group	1,185,247	Kari Aquino-Hayes, John L. Scott, Inc.	815,750
Marianne Bornhoft, Windermere Manito	1,181,250	Adam Salas, Professional Realty Services	803,250

TOP TEN LISTINGS SOLD

Brad Boswell, RE/MAX of Spokane	\$1,889,301	Eric Tucker, John L Scott Inc.	\$1,377,495
Jeremy Nichols, Greenstone Real Estate	1,866,923	Todd Bunger, Tomlinson Sotheby's Intntl RE	1,361,200
Tracy Penna, Windermere North	1,549,950	Jennifer Kaiser, Lexington Homes-DRH	1,305,106
Gayle Terry, Windermere Manito	1,392,500	Melissa Murphy, Prime Real Estate Group	1,212,500
Ken Barcus, RE/MAX Select Assoc.	1,382,800	David Reynolds, Source Real Estate	1,151,150

MOST SALES

Ken Barcus, RE/MAX Select Assoc. 7

MOST LISTINGS SOLD

Ken Barcus, RE/MAX Select Assoc. 6

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Mark Anderson, eXp Realty	\$15,420,906	Adam Salas, Professional Realty Services	\$6,304,112
Pam Fredrick, John L Scott Spokane Valley	8,647,875	Kim Hagel, Synergy Properties	5,975,225
Suzy Dix, Windermere Manito	8,367,601	Zak Allen, Professional Realty Services	5,848,950
Tracy Penna, Windermere North	7,977,472	Randy Wells, Windermere City Group	5,842,529
Ken Barcus, RE/MAX Select Assoc.	7,696,349	Patrick McHenry-Kroetch, Tamarack Realty	5,802,625

TOP TEN LISTINGS SOLD YEAR TO DATE

Pam Fredrick, John L Scott Spokane Valley	\$14,930,580	Suzy Dix, Windermere Manito	\$10,031,601
Jeremy Nichols, Greenstone Real Estate	14,618,100	Cindy Carrigan, Keller Williams	9,271,842
Brad Boswell, RE/MAX of Spokane	13,660,945	Lisa Thome, John L Scott Inc.	8,909,400
David Reynolds, Source Real Estate	13,318,500	Gayle Terry, Windermere Manito	8,863,350
Brandon Marchand, Keller Williams	11,538,221	Denise Fox, Century 21 Beutler & Assoc.	8,647,050



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NON-MANDATORY** MLS PROPERTIES NOVEMBER LEADERS

TOP TEN SALES

Kristi Kerkuta, Windermere Valley	\$543,500	Ronald McIntire, Choice Realty	\$255,000
Joel Elgee, CB Schneidmiller	462,500	Kevin Wick, Windermere North	250,000
Brandi Graham-Snow, Windermere North	348,750	Donna Wilburn, Windermere North	250,000
Danny Patterson, Synergy Properties	310,000	Dustin Baertsch, CB Schneidmiller	239,650
Kyle Wagner, Keller Williams Cda	283,500	Joe Dinnison, John L Scott Inc.	222,615

TOP TEN LISTINGS SOLD

Brenda Burk, CB Schneidmiller	\$1,076,000	Chelse McFarland, Prime Real Estate Group	\$255,000
Joel Pearl, Joel Pearl Group	935,000	Kathi Pate, Windermere Manito	250,000
Patricia O'Callaghan, Century 21 Beutler & Assoc.	572,500	David Stanley, Windermere Manito	250,000
Brian Aitken, John L Scott, Spokane Valley	543,500	Kirk Holding, Realty Northwest	243,500
Joel Elgee, CB Schneidmiller	340,500	Elizabeth Sorensen, Haven Real Estate Group	239,650

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$4,883,500	Joel Elgee, CB Schneidmiller	\$1,834,250
Dallas Lightner, LT Real Estate	3,583,525	Jordan Tampien, 4 Degrees Real Estate	1,737,500
Luke Brown, Keller Williams	2,780,225	Brian Monk, Keller Williams	1,499,500
Brenda Burk, CB Schneidmiller	2,497,450	Brenda Tampien, 4 Degrees Real Estate	1,075,000
Joe Dinnison, John L Scott Inc.	2,022,615	Carla Bonney, CB Schneidmiller	858,500

TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$17,803,075	Luke Brown, Keller Williams	\$2,950,450
Brenda Burk, CB Schneidmiller	9,063,500	Jan Leaf, CB Schneidmiller	2,602,950
Joel Elgee, CB Schneidmiller	6,338,700	Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	1,835,000
Jordan Tampien, 4 Degrees Real Estate	5,206,950	Tye Scott, John L Scott Spokane Valley	1,543,000
Dallas Lightner, LT Real Estate	4,955,000	Brian Monk, Keller Williams	1,539,250

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.



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