



MLS WEEKLY NEWS & INFO

January 8, 2021

TOTAL MLS VOLUME FOR THE MONTH OF DECEMBER, 2020

Net Closed Volume for the month of December, 2020 was \$367,990,846. There were 771 listings processed, 1,136 closed sales. Compared to last month, Net Closed Volume is up \$47,984,807. Listings are down 143, sales are up 161. Compared to last year, Net Closed Volume is up \$94,027,883. Listings are up 83, sales are up 157. Mandatory sales volume was \$350,090,913. Non-Mandatory sales volume was \$17,908,333. Pending sales (figured on list price) were \$253,696,737. There were 810 pending sales processed.

MANDATORY* MLS PROPERTIES DECEMBER LEADERS

TOP TEN SALES

Gayle Terry, Windermere Manito	\$1,744,250	Melissa Murphy, Prime Real Estate Group	\$1,113,552
Brad Boswell, RE/MAX of Spokane	1,202,731	Chase Baxter, John L. Scott, Inc	1,052,750
Carly Sweet, eXp Realty	1,153,500	Tracy Penna, Windermere North	1,049,750
Jim Powers, CENTURY 21 Beutler & Assoc.	1,127,000	Toby Sullard, 4 Degrees Real Estate	1,035,000
Angela Newcomb, Exit RE Professionals	1,117,950	Todd Bunger, Tomlinson Sotheby's Intrntl RE	970,000

TOP TEN LISTINGS SOLD

Brandon Marchand, Keller Williams	\$1,792,250	Elizabeth Boykin, Keller Williams	\$1,210,000
Ken Barcus, RE/MAX Select Assoc.	1,690,625	Angela Newcomb, Exit RE Professionals	1,097,250
Jennifer Kaiser, Lexington Homes-DRH	1,449,189	Seth Maefsky, Keller Williams	1,057,281
Brad Boswell, RE/MAX of Spokane	1,437,301	Cindy Carrigan, Keller Williams	917,226
Suzette Alfonso, Windermere North	1,252,500	Denise Fox, Century 21 Beutler & Assoc.	857,100

MOST SALES

Chase Baxter, John L. Scott, Inc 3.5

MOST LISTINGS SOLD

Brandon Marchand, Keller Williams 6

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Mark Anderson, eXp Realty	\$16,510,106	Gayle Terry, Windermere Manito	\$6,872,654
Suzy Dix, Windermere Manito	9,218,926	Adam Salas, Professional Realty Services	6,858,684
Tracy Penna, Windermere North	9,027,222	Melissa Murphy, Prime Real Estate Group	6,799,032
Pam Fredrick, John L Scott Spokane Valley	8,882,875	Brad Boswell, RE/MAX of Spokane	6,730,047
Ken Barcus, RE/MAX Select Assoc.	8,361,224	Aaron Farr, 4 Degrees Real Estate	6,666,610

TOP TEN LISTINGS SOLD YEAR TO DATE

Brad Boswell, RE/MAX of Spokane	\$15,760,871	Suzy Dix, Windermere Manito	\$10,504,101
Pam Fredrick, John L Scott Spokane Valley	15,653,300	Cindy Carrigan, Keller Williams	10,195,319
Jeremy Nichols, Greenstone Real Estate	15,335,950	Denise Fox, Century 21 Beutler & Assoc.	9,504,150
David Reynolds, Source Real Estate	14,171,000	Gayle Terry, Windermere Manito	9,499,850
Brandon Marchand, Keller Williams	13,808,634	Lisa Thome, John L Scott Inc.	9,466,150





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NON-MANDATORY** MLS PROPERTIES DECEMBER LEADERS

TOP TEN SALES

Michael Schmidt, John L. Scott, Inc.	\$820,000	Darcy McMurray, 4 Degrees Real Estate	\$312,500
Joel Elgee, CB Schneidmiller	733,500	Marianne Bornhoft, Windermere Manito	302,500
Ben Kruse, Coldwell Banker Tomlinson N	675,000	Bill O'Dea, Windermere North/Deer Park	275,000
Bruce Baldwin, Windermere Cornerstone	622,500	Maria Walker, Windermere Manito	266,666
Joel Pearl, Joel Pearl Group	315,000	Jody Lee, Haven Real Estate Group	195,000

TOP TEN LISTINGS SOLD

Joel Elgee, CB Schneidmiller	\$1,076,000	Anna Anderson, John L. Scott, Inc.	\$410,000
Brenda Burk, CB Schneidmiller	715,000	Michael Schmidt, John L. Scott, Inc.	410,000
Ben Kruse, Coldwell Banker Tomlinson N	675,000	Angela Newcomb, Exit RE Professionals	364,500
Dallas Lightner, LT Real Estate	550,000	Darren Crossman, Keller Williams Colville	351,250
Marc Henning, 4 Degrees Real Estate	444,250	Marie Palmer-Kamprath, Kelly Right RE	315,000

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$5,198,500	Joe Dinnison, John L Scott Inc.	\$2,022,615
Dallas Lightner, LT Real Estate	3,583,525	Bruce Baldwin, Windermere Cornerstone	1,871,543
Luke Brown, Keller Williams	2,780,225	Jordan Tampien, 4 Degrees Real Estate	1,737,500
Joel Elgee, CB Schneidmiller	2,567,750	Eline Helm, Elevate Realty	1,532,500
Brenda Burk, CB Schneidmiller	2,497,450	Brian Monk, Keller Williams	1,499,500

TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$18,063,075	Luke Brown, Keller Williams	\$3,167,950
Brenda Burk, CB Schneidmiller	9,778,500	Jan Leaf, CB Schneidmiller	2,602,950
Joel Elgee, CB Schneidmiller	7,072,200	Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	2,062,500
Dallas Lightner, LT Real Estate	6,262,500	Tye Scott, John L Scott Spokane Valley	1,543,000
Jordan Tampien, 4 Degrees Real Estate	5,206,950	Brian Monk, Keller Williams	1,539,250

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.



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