



February 4, 2022

## TOTAL MLS VOLUME FOR THE MONTH OF JANUARY, 2022

Net Closed Volume for the month of January, 2022 was \$247,671,074. There were 870 listings processed, 622 closed sales. Compared to last month, Net Closed Volume is down \$188,829,013. Listings are up 183, sales are down 409. Compared to last year, Net Closed Volume is up \$14,084,694. Listings are down 107, sales are down 92. Mandatory sales volume was \$231,616,274. Non-Mandatory sales volume was \$15,184,800. Pending sales (figured on list price) were \$283,427,933. There were 697 pending sales processed.

### MANDATORY\* MLS PROPERTIES JANUARY LEADERS

#### TOP TEN SALES

Ryan Buth, Executive R.E. Group	\$1,486,000	Shannon Dayton, Professional Realty Services	\$862,500
Chase Baxter, 4 Degrees Real Estate	1,154,122	Becky Newman, John L. Scott, Inc.	852,000
Cynthia Gustafson, John L. Scott, Inc.	1,011,950	Steve Jones, Windermere Valley	822,500
Maria Walker, Windermere Manito	966,999	Natalie Gauvin, Century 21 Beutler & Assoc.	808,500
Lacey Brown, Keller Williams Spokane	865,000	Jennifer Kaiser, Lexington Homes - DRH	734,666

#### TOP TEN LISTINGS SOLD

Ryan Buth, Executive R.E. Group	\$1,770,000	Kristina Carlson, Synergy Properties	\$977,000
Lisa Thome, John L. Scott, Inc.	1,217,500	Nathalie Batty, Redfin	973,326
Melissa Murphy, Prime Real Estate Group	1,166,500	Aaron Farr, 4 Degrees Real Estate	888,750
John Kirsch, New Home Star Washington	1,149,120	Sharon Jones, Jones Real Estate	818,585
Jennifer Kaiser, Lexington Homes - DRH	1,122,199	Pam Fredrick, John L. Scott Spokane Valley	808,500

#### MOST SALES

Chase Baxter, 4 Degrees Real Estate 3

#### MOST LISTINGS SOLD

Ken Barcus, RE/MAX Select Associates 3

### NON- MANDATORY\*\* MLS PROPERTIES JANUARY LEADERS

#### TOP TEN SALES

Anne Anderson, Lakeshore Realty	\$571,000	Joel Pearl, Joel Pearl Group	\$345,000
Gene Arger, G. Arger Company	470,000	Brenda Burk, Coldwell Banker Schneidmiller	290,000
Chris Di Cicco, Keller Williams Coeur d'Alene	467,500	Derek Raivio, LT Real Estate	200,000
Luke Brown, Keller Williams Coeur d'Alene	364,950	Ray Cross, Kelly Right Real Estate	182,500
Judy Kokanos, Keller Williams Spokane	349,950	LaVerne Day, North Country Realty	177,500

#### TOP TEN LISTINGS SOLD

Joel Pearl, Joel Pearl Group	\$1,039,950	Aaron Farr, 4 Degrees Real Estate	\$462,500
Brenda Burk, Coldwell Banker Schneidmiller	577,500	Joel Elgee, Avalon 24 Real Estate	404,750
Anne Anderson, Lakeshore Realty	571,000	Kristina Carlson, Synergy Properties	398,500
Gene Arger, G. Arger Company	470,000	Gary Schneidmiller, Coldwell Banker Schneidmiller	349,950
Chris Di Cicco, Keller Williams Coeur d'Alene	467,500	Richard Bockemuehl, Century 21 Waterfront	347,500