



March 4, 2022

## TOTAL MLS VOLUME FOR THE MONTH OF FEBRUARY, 2022

Net Closed Volume for the month of February 2022 was \$220,730,297. There were 914 listings processed, 540 closed sales. Compared to last month, Net Closed Volume is down \$26,940,777. Listings are up 44, sales are down 82. Compared to last year, Net Closed Volume is down \$716,393. Listings are down 34, sales are down 129. Mandatory sales volume was \$205,834,497. Non-Mandatory sales volume was \$14,895,800. Pending sales (figured on list price) were \$332,255,236. There were 808 pending sales processed.

### MANDATORY\* MLS PROPERTIES FEBRUARY LEADERS

#### TOP TEN SALES

John Leland, RE/MAX Inland Empire	\$1,575,000	Jim Powers, Century 21 Beutler & Assoc.	\$925,000
Molly O Cline, Keller Williams Spokane	1,175,250	Crystal Delaney, 4 Degrees Real Estate	892,500
Shane Delaney, Coldwell Banker Tomlinson S	1,104,500	Katherine Nowland, Century 21 Beutler & Assoc.	852,500
Sara Houk, Keller Williams Spokane	1,089,500	Lisa Thome, John L. Scott, Inc.	827,450
Darcy McMurray, 4 Degrees Real Estate	1,017,500	Aaron Farr, 4 Degrees Real Estate	782,500

#### TOP TEN LISTINGS SOLD

John Kirsch, New Home Star WA	\$1,146,940	Molly O Cline, Keller Williams Spokane	\$912,750
Joel Elgee, Avalon 24 Real Estate	1,095,000	Barbara Frye, Exit Real Estate North	887,000
Steve James, 4 Degrees Real Estate	999,500	Nathalie Batty, Redfin	876,900
Randy Wells, Windermere City Group	970,000	Mollie Sweat, Coldwell Banker Tomlinson S	843,500
Mark Jones, Windermere North	918,500	David Reynolds, Source Real Estate	842,500

#### MOST SALES

Jon Ehrlich, 4 Degrees Real Estate 2.5

#### MOST LISTINGS SOLD

Steve James, 4 Degrees Real Estate 3.75

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Molly O Cline, Keller Williams Spokane	\$1,714,125	Jim Powers, Century 21 Beutler & Assoc.	\$1,345,000
Darcy McMurray, 4 Degrees Real Estate	1,682,750	Cynthia Gustafson, John L. Scott, Inc.	1,324,450
John Leland, RE/MAX Inland Empire	1,575,000	Steve Jones, Windermere Valley	1,290,000
Ryan Buth, Executive R.E. Group	1,486,000	John Kirsch, New Home Star WA	1,208,168
Chase Baxter, 4 Degrees Real Estate	1,366,622	Suzy Dix, Windermere Manito	1,206,500

#### TOP TEN LISTINGS SOLD YEAR TO DATE

John Kirsch, New Home Star WA	\$2,296,060	Molly O Cline, Keller Williams Spokane	\$1,406,000
Jennifer Kaiser, Lexington Homes-DRH	1,890,121	Brandon Marchand, Keller Williams Spokane	1,394,636
Nathalie Batty, Redfin	1,850,226	Pam Fredrick, John L. Scott Spokane Valley	1,391,485
Ryan Buth, Executive R.E. Group	1,770,000	Barbara Frye, Exit Real Estate North	1,366,500
Lisa Thome, John L. Scott, Inc.	1,670,000	Joel Elgee, Avalon 24 Real Estate	1,347,550



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**NON- MANDATORY\*\* MLS PROPERTIES  
FEBRUARY LEADERS**

**TOP TEN SALES**

Bruce Baldwin, Windermere Cornerstone	\$1,625,000	LaVerne Day, North Country Realty	\$80,000
Joel Elgee, Avalon 24 Real Estate	177,000	Alissa Lightner, Kelly Right Real Estate	77,200
Kathy Bryant, Professional Realty Services	165,000	Sarah Jane Brown, Realty One Group Eclipse	63,500
Tye Scott, Avalon 24 Real Estate	132,500	Brandon Stebbins, Keller Williams Spokane	50,000
Rust Brown, Keller Williams Spokane	107,500	Jenn Clayton, Windermere North	47,000

**TOP TEN LISTINGS SOLD**

Joel Pearl, Joel Pearl Group	\$2,525,000	Ken Barcus, RE/MAX Select Assoc.	\$199,000
Bruce Baldwin, Windermere Cornerstone	1,625,000	Dawn Porter, Keller Williams Spokane	190,000
Marc Shapori, City Asset Group	899,500	Chris Bornhoft, Windermere Manito	165,000
Morgan Stigall, Keller Williams Spokane	210,000	Andrew Graham, Avalon 24 Real Estate	152,500
Brad Spears, Home Sales Spokane	207,500	Zac Scott, Avalon 24 Real Estate	152,500

**TOP TEN SALES YEAR TO DATE**

Bruce Baldwin, Windermere Cornerstone	\$1,625,000	Jim Orcutt, NAI Black	\$350,000
Anne Anderson, Lakeshore Realty	571,000	Joel Pearl, Joel Pearl Group	345,000
Gene Arger, G. Arger Company	470,000	Jacob Mack, Professional Realty Services	337,500
Chris Ci Cicco, Keller Williams Coeur d'Alene	467,500	Brenda Burk, Coldwell Banker Schneidmiller	290,000
Luke Brown, Keller Williams Coeur d'Alene	364,950	LaVerne Day, North Country Realty	257,500

**TOP TEN LISTINGS SOLD YEAR TO DATE**

Joel Pearl, Joel Pearl Group	\$3,564,950	Joel Elgee, Avalon 24 Real Estate	\$539,250
Bruce Baldwin, Windermere Cornerstone	1,625,000	Gene Arger, G. Arger Company	470,000
Marc Shapori, City Asset Group	899,500	Chris Ci Cicco, Keller Williams Coeur d'Alene	467,500
Brenda Burk, Coldwell Banker Schneidmiller	577,500	Aaron Farr, 4 Degrees Real Estate	462,500
Anne Anderson, Lakeshore Realty	571,000	Kristina Carlson, Synergy Properties	398,500

\* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

\*\* Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.