



May 6, 2022

TOTAL MLS VOLUME FOR THE MONTH OF APRIL, 2022

Net Closed Volume for the month of April 2022 was \$351,011,182. There were 1,621 listings processed, 823 closed sales. Compared to last month, Net Closed Volume is up \$10,238,877. Listings are up 248, sales are the same. Compared to last year, Net Closed Volume is down \$1,711,946. Listings are up 176, sales are down 153. Mandatory sales volume was \$337,988,055. Non-Mandatory sales volume was \$13,023,127. Pending sales (figured on list price) were \$511,717,569. There were 1,186 pending sales processed.

MANDATORY* MLS PROPERTIES APRIL LEADERS

TOP TEN SALES

Melissa Murphy, Prime Real Estate Group	\$1,699,500	Kathi Pate, Windermere Manito	\$1,127,947
Desiree Renshaw, Windermere City Group	1,575,250	Steve Jones, Windermere Valley	1,050,500
Khalil Beznaiguia, Windermere Manito	1,258,800	Bill Davis, RE/MAX Alliance	1,041,000
Kathryn Isaak, 4 Degrees Real Estate	1,222,500	Mike Bass, Century 21 Beutler & Assoc.	1,037,500
Suzy Dix, Windermere Manito	1,135,000	Ross Hamilton, Redfin	1,035,000

TOP TEN LISTINGS SOLD

Kathy Bixler, Coldwell Banker Tomlinson S	\$2,363,038	Bill O'Dea, Windermere North/Deer Park	\$1,297,442
Suzy Dix, Windermere Manito	1,637,500	Karen O'Donnell, Coldwell Banker Tomlinson N	1,256,414
Brad Boswell, RE/MAX of Spokane	1,529,410	Elizabeth Boykin, Keller Williams	1,240,500
Gayle Terry, Windermere Manito	1,326,500	Natalia Seefeldt, Regal Real Estate	1,238,500
Erik Dordal, Windermere City Group	1,318,400	Julian Stewart, New Home Star Washington	1,178,386

MOST SALES

Kari Johnson, Roosevelt Lake Realty at Lincoln 4

MOST LISTINGS SOLD

Kari Johnson, Roosevelt Lake Realty at Lincoln 4.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Melissa Murphy, Prime Real Estate Group	\$3,576,132	Patrick McHenry-Kroetch, Tamarack Realty	\$2,446,595
Jon Ehrlich, 4 Degrees Real Estate	2,797,450	Lisa Thome, John L. Scott, Inc.	2,419,950
Steve Jones, Windermere Valley	2,743,000	Darcy McMurray, 4 Degrees Real Estate	2,412,750
Jeff Hornberger, The Hornberger Group	2,534,900	Suzy Dix, Windermere Manito	2,341,500
Barbara Frye, Exit Real Estate North	2,493,557	Desiree Renshaw, Windermere City Group	2,317,250

TOP TEN LISTINGS SOLD YEAR TO DATE

Jennifer Kaiser, Lexington Home-DRH	\$5,789,456	Ken Barcus, RE/MAX Select Associates	\$3,422,150
Brad Boswell, RE/MAX of Spokane	5,176,000	Jessica Rule, John L. Scott, Inc.	3,374,913
Kathy Bixler, Coldwell Banker Tomlinson S	4,200,788	Pam Fredrick, John L. Scott Valley	3,056,460
Brandon Marchand, Keller Williams	4,085,386	Julian Stewart, New Home Star Washington	2,982,600
Nathalie Batty, Redfin	3,549,226	John Kirsch, New Home Star Washington	2,866,122



May 6, 2022

NON- MANDATORY MLS PROPERTIES
APRIL LEADERS**

TOP TEN SALES

Joel Pearl, Joel Pearl Group	\$399,950	Joel Elgee, Avalon 24 Real Estate	\$265,000
Scott Carr, Coldwell Banker Schneidmiller	352,500	Suzette Alfonso, Windermere North	262,500
Jordan Tampien, 4 Degrees Real Estate	350,000	Molly O Cline, Keller Williams	255,000
Matt Raby, 4 Degrees Real Estate	300,000	Devin Mecham, NAI Black	250,000
Aryn Presta, eXp Realty	276,388	Caylin Novell, Windermere Manito	250,000

TOP TEN LISTINGS SOLD

Anne Anderson, Lakeshore Realty	\$612,500	Natalia Seefeldt, Regal Real Estate	\$276,389
Joel Pearl, Joel Pearl Group	399,950	Joel Elgee, Avalon 24 Real Estate	265,000
Scott Carr, Coldwell Banker Schneidmiller	352,500	Bob Travis, Windermere Manito	255,000
Patricia O'Callaghan, Century 21 Beutler & Assoc.	350,000	Devin Mecham, NAI Black	250,000
Farrah Brittain, Homeland Realty Group	300,000	Caylin Novell, Windermere Manito	250,000

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

John Beutler, Century 21 Beutler & Assoc.	\$2,527,500	Anne Anderson, Lakeshore Realty	\$571,000
Bruce Baldwin, Windermere Cornerstone	1,625,000	Gene Arger, G. Arger Company	532,500
Joel Pearl, Joel Pearl Group	744,950	Bob Cooke, R.H. Cooke & Assoc.	500,000
Tim Todd, Windermere North	700,000	Chris Di Cicco, Keller Williams Coeur d'Alene	467,500
Jon Ehrlich, 4 Degrees Real Estate	625,000	Joel Elgee, Avalon 24 Real Estate	442,000

TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$6,947,400	Mark Shapori, City Asset Group	\$899,500
Joel Elgee, Avalon 24 Real Estate	2,475,250	Tim Todd, Windermere North	700,000
Bruce Baldwin, Windermere Cornerstone	1,625,000	Gene Arger, G. Arger Company	532,500
Anne Anderson, Lakeshore Realty	1,183,500	Kadee McGwier, Kelly Right Real Estate	502,500
Brenda Burk, Coldwell Banker Schneidmiller	987,500	Kelly Davis, C-21 Kelly Davis	500,000

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.