



August 19, 2022

DOWN PAYMENT RESOURCE AUGUST TRAININGS

Seen Down Payment Resource and wondered what it was and what it can do for you? Check out the trainings being offered to SAR members this month.

Session #2 - August 22nd at 10am PT

Title: Explore DPAs and Engage Buyers with Down Payment Resource

Description: Join the Down Payment Resource team to explore the unique value of Down Payment Resource and data about DPA programs inside your MLS. See how to find property-specific DPA help on your listings and for your buyers.

All of your Down Payment Resource tools are provided for free by SAR, including the free Down Payment Connect lead-gen tool!

Registration Link:

https://us02web.zoom.us/webinar/register/9016589505156/WN_HPyt8EGNRXKKGK97QIRz9RQ

Session #3 - August 29th at 10am PT

Title: Down Payment Connect Best Practices for SAR Members

Description: Now that you've explored DPA programs and your Down Payment Resource tools, dig in to learn best practices for marketing to first-time homebuyers and tapping pent up buyer demand with Down Payment Connect.

Help more buyers solve for the #1 obstacle to homeownership...the down payment!

Registration Link: https://us02web.zoom.us/webinar/register/3816589504708/WN_Y-1J55FXTMKwi2obrVM1gg

COMMISSIONS REMINDER

Members of the Spokane Association of REALTORS® are reminded that all compensation of the Professional services of a real estate broker is negotiable between the broker and his or her client.

There are no recommended commission rates, fee schedules, or compensation tables available, endorsed, published, or recognized by any board, association, state association or the NATIONAL ASSOCIATION OF REALTORS®.

The nature and amount of compensation should be agreed to in writing between the broker and the client at the time the broker's services are retained.

The compensation paid by a listing broker to a cooperating broker in respect to any listing is established by the listing broker in his or her offer of cooperation with compensation, and is not fixed, controlled, recommended or maintained by any person other than the listing broker and his or her client.