



November 3, 2022

TOTAL MLS VOLUME FOR THE MONTH OF OCTOBER, 2022

Net Closed Volume for the month of October, 2022 was \$326,987,109. There were 1,242 listings processed, 736 closed sales. Compared to last month, Net Closed Volume is down \$59,523,813. Listings are down 273, sales are down 158. Compared to last year, Net Closed Volume is down \$106,646,341. Listings are down 96, sales are down 356. Mandatory sales volume was \$300,841,329. Non-Mandatory sales volume was \$26,145,780. Pending sales (figured on list price) were \$350,710,219. There were 803 pending sales processed.

MANDATORY* MLS PROPERTIES OCTOBER LEADERS

TOP TEN SALES

Lisa Thome, John L. Scott, Inc.	\$1,960,000	Michael Schwagler, Coldwell Banker Schneidmiller	\$1,112,500
Gayle Earling, Windermere Valley	1,637,500	Barbara Frye, Exit Real Estate North	1,024,950
Chris DiCicco, Keller Williams CDA	1,546,750	Michele Gentile, Keller Williams Spokane	951,250
Mary Marr, Windermere Manito	1,190,000	Trevor Windhorst, Windermere Valley	959,650
Camela Lathrop, Choice Realty	1,142,500	Lee Ferrari, Redfin	880,000

TOP TEN LISTINGS SOLD

Tracy Penna, Windermere North	\$1,843,500	Brandon Marchand, Keller Williams Spokane	\$1,367,375
Gayle Earling, Windermere Valley	1,789,500	Suzette Alfonso, Windermere North	1,301,250
Patricia O'Callaghan, Century 21 Beutler & Assoc.	1,755,000	Pam Fredrick, John L. Scott Valley	1,204,375
Brad Boswell, RE/MAX of Spokane	1,683,558	John Kirsch, New Home Star Washington	1,160,804
Suzy Dix, Windermere Manito	1,550,000	Eric Eden, Live Real Estate	1,132,250

MOST SALES

Yelena Lepekhin, Source Real Estate 2.5

MOST LISTINGS SOLD

Brandon Marchand, Keller Williams Spokane 4

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Steve Jones, Windermere Valley	\$8,051,375	Joel Elgee, Avalon 24 Real Estate	\$6,115,750
Melissa Murphy, Prime Real Estate Group	8,041,057	Suzy Dix, Windermere Manito	6,050,250
Lisa Thome, John L. Scott, Inc.	7,684,900	Aaron Farr, 4 Degrees Real Estate	6,040,497
Gayle Terry, Windermere Manito	7,064,500	Patrick McHenry-Kroetch, Tamarack Realty	5,765,545
Chase Baxter, 4 Degrees Real Estate	6,320,947	Elizabeth Boykin, Keller Williams Spokane	5,761,037

TOP TEN LISTINGS SOLD YEAR TO DATE

Jennifer Kaiser, Lexington Homes-DRH	\$14,969,537	Rachael Meyer, Lexington Homes-DRH	\$10,281,660
Brad Boswell, RE/MAX of Spokane	14,949,022	Ken Barcus, RE/MAX Select Assoc.	10,106,675
Brandon Marchand, Keller Williams Spokane	14,472,520	Tracy Penna, Windermere North	9,424,615
Gayle Terry, Windermere Manito	12,904,102	Seth Maefsky, Keller Williams CDA	9,022,986
Pam Fredrick, John L. Scott Valley	10,601,910	Julian Stewart, New Home Star Washington	8,698,015



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NON- MANDATORY** MLS PROPERTIES OCTOBER LEADERS

TOP TEN SALES

Joel Pearl, Joel Pearl Group	\$825,000	Jan Leaf, Coldwell Banker Schneidmiller	\$425,000
Seth Greve, Professional Realty Services	775,000	Errin Ford, Windermere CDA	412,500
Devin Mecham, NAI Black	660,000	John Beutler, Century 21 Beutler & Assoc.	332,500
Ryan Towner, LT Real Estate	475,000	Scott Smith, Windermere CDA	326,500
Brandi Graham-Snow, Windermere North	435,500	John Ehrlich, 4 Degrees Real Estate	290,000

TOP TEN LISTINGS SOLD

Jordan Tampien, 4 Degrees Real Estate	\$2,150,000	Caylin Novell, Windermere Manito	\$642,500
Joel Pearl, Joel Pearl Group	1,856,450	Mary Sorensson, Silvercreek Realty Group	605,000
John Powers, NAI Black	775,000	Brenda Burk, Coldwell Banker Schneidmiller	542,500
Luke Brown, Keller Williams CDA	691,000	Lawrence Wilson, Extant Realty	432,500
Lisa Ciraulo, eXp Realty	654,990	Rebecca Usai, John L. Scott Valley	332,500

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

John Beutler, Century 21 Beutler & Assoc.	\$3,372,500	Ryan Towner, LT Real Estate	\$1,780,000
Jodi Long, Windermere City Group	2,575,000	Derek Raivio, LT Real Estate	1,625,000
Jennifer Ivey, Tomlinson Sotheby's Intrntl	2,460,749	Jim Orcutt, NAI Black	1,520,000
Joel Pearl, Joel Pearl Group	2,418,950	Khalil Beznaiguia, Windermere Manito	1,289,200
Devin Mecham, NAI Black	1,847,500	John Powers, NAI Black	1,212,500

TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$12,239,300	Jennifer Ivey, Tomlinson Sotheby's Intrntl	\$2,460,750
Robert Milliron, Windermere North	6,450,000	Brenda Burk, Coldwell Banker Schneidmiller	1,692,500
Luke Brown, Keller Williams CDA	4,972,950	Jay Overholser, SDS Realty	1,622,500
Jordan Tampien, 4 Degrees Real Estate	4,725,000	Dayna Chisum, Windermere Valley	1,425,000
Joel Elgee, Avalon 24 Real Estate	4,066,375	Devin Mecham, NAI Black	1,372,500

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.