



March 3, 2023

TOTAL MLS VOLUME FOR THE MONTH OF FEBRUARY 2023

Net Closed Volume for the month of February 2023 was \$183,086,308. There were 872 listings processed, 398 closed sales. Compared to last month, Net Closed Volume is up \$47,851,436. Listings are down 62, sales are up 37. Compared to last year, Net Closed Volume is down \$37,643,989. Listings are down 42, sales are down 142. Mandatory sales volume was \$145,673,819. Non-Mandatory sales volume was \$37,412,489. Pending sales (figured on list price) were \$308,497,279. There were 662 pending sales processed.

MANDATORY* MLS PROPERTIES FEBRUARY LEADERS

TOP TEN SALES

Kathryn McInturff, Windermere City Group	\$1,292,707	Stu Vanzyverden, John L. Scott Valley	\$675,000
Tanya Starkel, Keller Williams Spokane	1,008,145	Kali Butler, EXIT Real Estate Professionals	664,493
Blake Nelson, Synergy Properties	793,522	Mindy Yount, eXp Realty	642,000
Jacob Mack, RE/MAX Centennial	787,700	Tracy Penna, Windermere North	624,000
Ross Hamilton, Redfin	692,500	Luke Raynor, Realty One Group Eclipse	612,500

TOP TEN LISTINGS SOLD

Brad Boswell, RE/MAX of Spokane	\$1,276,719	Brandon Marchand, Keller Williams Spokane	\$732,900
Ken Barcus, RE/MAX Select Associates	1,087,150	Stu Vanzyverden, John L. Scott Valley	675,000
Heidi Bollum, Windermere City Group	1,026,000	Alan Plese, Plese Realty	626,225
Kevin Appleton, Source Real Estate	886,175	Katie Finch, New Home Star Washington	610,658
Jeremy Nichols, Greenstone Real Estate	746,181	Shannon Beckner, Coldwell Banker Tomlinson	586,625

MOST SALES

Kathryn McInturff, Windermere City Group 3

MOST LISTINGS SOLD

Ken Barcus, RE/MAX Select Associates 3

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Kathryn McInturff, Windermere City Group	\$1,500,207	Jonathan Bich, Coldwell Banker Tomlinson	\$1,024,166
Jacob Mack, RE/MAX Centennial	1,175,200	Tracy Penna, Windermere North	881,500
Tanya Starkel, Keller Williams Spokane	1,140,645	Mindy Yount, eXp Realty	877,875
Shane Bangle, Keller Williams Spokane	1,137,000	Todd Sullivan, Keller Williams Spokane	866,875
Tasha Terry, New Home Star Washington	1,067,886	Danny Pontius, Citibrokers	850,000

TOP TEN LISTINGS SOLD YEAR TO DATE

Brad Boswell, RE/MAX of Spokane	\$1,884,169	Kristi Green, Greenstone Real Estate	\$1,332,693
Ken Barcus, RE/MAX Select Associates	1,770,600	Jeff Hornberger, The Hornberger Group	1,311,250
Brandon Marchand, Keller Williams Spokane	1,685,600	Katie Finch, New Home Star Washington	1,229,628
Jeremy Nichols, Greenstone Real Estate	1,502,551	Chris Christensen, Citibrokers	1,133,250
Tasha Terry, New Home Star Washington	1,343,941	Robin Bader, Lexington Homes-DRH	1,122,283



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NON- MANDATORY MLS PROPERTIES
FEBRUARY LEADERS**

TOP TEN SALES

Jordan Tampien, 4 Degrees Real Estate	\$12,925,000	Monica Renfro, Realty One Group Eclipse	\$282,500
Farrah Kaufman, Professional Realty Services	1,062,500	Lisa Simmons, Keller Williams Spokane	210,000
Ryan Towner, LT Real Estate	550,000	Morgan Stigall, Keller Williams Spokane	150,000
Steve Jones, Windermere Valley	312,500	Rust Brown, Amplify Real Estate Services	145,000
Franco DeSimone, Century 21 Beutler & Assoc.	302,500	Jim Orcutt, NAI Black	130,000

TOP TEN LISTINGS SOLD

Jordan Tampien, 4 Degrees Real Estate	\$8,750,000	Joel Elgee, Avalon 24 Real Estate	\$361,250
Aaron Farr, 4 Degrees Real Estate	4,175,000	Natalie Hudson, Live Real Estate	312,500
Joel Pearl, Joel Pearl Group	1,907,500	Monika Klennert, RE/MAX of Spokane	287,500
Sabrina Jones-Schroeder, EXIT RE Professionals	550,000	Luke Brown, Keller Williams Coeur d'Alene	282,500
Lisa Ciraulo, eXp Realty	512,495	Lisa Simmons, Keller Williams Spokane	210,000

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Jordan Tampien, 4 Degrees Real Estate	\$12,925,000	Steve Jones, Windermere Valley	\$312,500
Farrah Kaufman, Professional Realty Services	1,062,500	Franco DeSimone, Century 21 Beutler & Assoc.	302,500
Monique Thielman, Century 21 Waterfront	699,000	Monica Renfro, Realty One Group Eclipse	282,500
Ryan Towner, LT Real Estate	550,000	Megan Leary, Windermere Coeur d'Alene	265,000
Khalil Beznaguia, Windermere Manito	362,500	Lisa Simmons, Keller Williams Spokane	210,000

TOP TEN LISTINGS SOLD YEAR TO DATE

Jordan Tampien, 4 Degrees Real Estate	\$8,750,000	Monique Thielman, Century 21 Waterfront	\$699,000
Aaron Farr, 4 Degrees Real Estate	4,175,000	Sabrina Jones-Schroeder, EXIT RE Professionals	550,000
Joel Pearl, Joel Pearl Group	2,172,500	Brian Smith, Windermere Manito	362,500
Joel Elgee, Avalon 24 Real Estate	876,250	Natalie Hudson, Live Real Estate	312,500
Lisa Ciraulo, eXp Realty	742,490	Monika Klennert, RE/MAX of Spokane	287,500

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.