



April 7, 2023

TOTAL MLS VOLUME FOR THE MONTH OF MARCH, 2023

Net Closed Volume for the month of March 2023 was \$256,949,509. There were 1,319 listings processed, 636 closed sales. Compared to last month, Net Closed Volume is up \$73,863,201. Listings are up 447, sales are up 238. Compared to last year, Net Closed Volume is down \$83,822,793. Listings are down 54, sales are down 187. Mandatory sales volume was \$247,240,059. Non-Mandatory sales volume was \$9,709,450. Pending sales (figured on list price) were \$363,040,705. There were 839 pending sales processed.

MANDATORY* MLS PROPERTIES MARCH LEADERS

TOP TEN SALES

Aaron Beal, Professional Realty Services	\$1,156,500	Jacki Pruss, Greyson Real Estate	\$900,000
Stacey Leech, Coldwell Banker Schneidmiller	1,014,457	Steve Wright, Redfin	833,500
Michael Balogh, Kelly Right Real Estate	987,235	Jessica Friedland, Professional Realty Services	820,412
Ken Fry, Windermere Valley	974,898	Natalia Seefeldt, Regal Real Estate	781,250
Kimberly Dailey, John L. Scott, Inc.	922,500	Mike Baumgarden, NVEST	775,000

TOP TEN LISTINGS SOLD

Brad Boswell, RE/MAX of Spokane	\$2,696,864	Terry Lipe, Coldwell Banker Tomlinson	\$949,950
Kristi Green, Greenstone Real Estate	2,619,426	Gayle Terry, Windermere Manito	932,500
Jeremy Nichols, Greenstone Real Estate	1,097,398	Brandon Marchand, Keller Williams Spokane	901,000
Erik Dordal, Windermere City Group	1,095,750	Cynthia Bond, Tomlinson Sotheby's Intrntl RE	900,000
Tasha Terry, New Home Star Washington	1,083,874	Chris Christensen, Citibrokers	864,150

MOST SALES

Aaron Beal, Professional Realty Services	2.5
Tiffany Ferraro, Professional Realty Services	2.5
Justin Knittel, R.H. Cooke & Associates	2.5
Natalia Seefeldt, Regal Real Estate	2.5

MOST LISTINGS SOLD

Brad Boswell, RE/MAX of Spokane	4
Kristi Green, Greenstone Real Estate	4

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Shane Bangle, Keller Williams Spokane	\$1,729,500	Steve Wright, Redfin	\$1,396,226
Stacey Leech, Coldwell Banker Schneidmiller	1,713,942	Natalia Seefeldt, Regal Real Estate	1,394,235
Kathryn McInturff, REAL Broker	1,632,707	Tasha Terry, New Home Star Washington	1,372,884
Tanya Starkel, Keller Williams Spokane	1,608,145	Ross Hamilton, Redfin	1,312,200
Aaron Beal, Professional Realty Services	1,490,500	Jessica Friedland, Professional Realty Services	1,300,412

TOP TEN LISTINGS SOLD YEAR TO DATE

Brad Boswell, RE/MAX of Spokane	\$4,581,033	Ken Barcus, RE/MAX Select Associates	\$2,300,550
Kristi Green, Greenstone Real Estate	3,952,119	Erik Dordal, Windermere City Group	2,014,888
Jeremy Nichols, Greenstone Real Estate	3,193,968	Chris Christensen, Citibrokers	1,997,400
Brandon Marchand, Keller Williams Spokane	2,586,600	Gayle Terry, Windermere Manito	1,796,250
Tasha Terry, New Home Star Washington	2,427,815	Jeff Hornberger, The Hornberger Group	1,683,750



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NON- MANDATORY MLS PROPERTIES
MARCH LEADERS**

TOP TEN SALES

Monique Thielman, Century 21 Waterfront	\$304,500	Linda Roach, Coldwell Banker Tomlinson	\$129,500
Mark Griswold, Best Choice Realty	291,500	Kari Aquino Hayes, John L. Scott South Hill	125,000
Beth Mulligan, Avalon Real Estate	212,500	Alicia Haney, C-21 Kelly Davis	125,000
Colton Vining, C-21 Kelly Davis	170,000	Timothy Freund, eXp Realty	108,500
Stacy Montoya, Heartwarming Homes Realty	129,950	Denny York, Coldwell Banker Tomlinson	72,500

TOP TEN LISTINGS SOLD

Brenda Burk, Coldwell Banker Schneidmiller	\$1,104,000	Timothy Freund, eXp Realty	\$258,500
Bretta Vigue, RE/MAX Centennial	599,500	Sherri Dotts, Keller Williams Colville	175,000
Joel Pearl, Joel Pearl Group	377,250	Mark Beardslee, C-21 Kelly Davis	170,000
Joni Hay, Keller Williams Spokane	372,500	Rick Pearman-Gillman, Windermere Valley	129,950
Monique Thielman, Century 21 Waterfront	304,500	Deb Moore, Coldwell Banker Tomlinson	129,500

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Jordan Tampien, 4 Degrees Real Estate	\$12,925,000	Khalil Beznaiguia, Windermere Manito	\$362,500
Farrak Kaufman, Professional Realty Services	1,062,500	Steve Jones, Windermere Valley	312,500
Monique Thielman, Century 21 Waterfront	1,003,500	Franco DeSimone, Century 21 Beutler & Assoc.	302,500
Devin Nagel, Keller Williams Coeur d'Alene	600,000	Mark Griswold, Best Choice Realty	291,500
Ryan Towner, LT Real Estate	550,000	Monica Renfro, Realty One Group Eclipse	282,500

TOP TEN LISTINGS SOLD YEAR TO DATE

Jordan Tampien, 4 Degrees Real Estate	\$24,050,000	Joel Elgee, Avalon 24 Real Estate	\$876,250
Aaron Farr, 4 Degrees Real Estate	4,175,000	Lisa Ciraulo, eXp Realty	742,490
Joel Pearl, Joel Pearl Group	2,549,750	Devin Nagel, Keller Williams Coeur d'Alene	600,000
Brenda Burk, Coldwell Banker Schneidmiller	1,104,000	Bretta Vigue, RE/MAX Centennial	599,500
Monique Thielman, Century 21 Waterfront	1,003,500	Sabrina Jones-Schroeder, Exit RE Professionals	550,000

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.