



July 7, 2023

TOTAL MLS VOLUME FOR THE MONTH OF JUNE, 2023

Net Closed Volume for the month of June 2023 was \$394,304,501. There were 1,765 listings processed, 884 closed sales. Compared to last month, Net Closed Volume is up \$64,752,228. Listings are up 70, sales are up 97. Compared to last year, Net Closed Volume is down \$130,906,624. Listings are down 103, sales are down 220. Mandatory sales volume was \$368,690,702. Non-Mandatory sales volume was \$25,613,799. Pending sales (figured on list price) were \$433,368,033. There were 977 pending sales processed.

MANDATORY* MLS PROPERTIES JUNE LEADERS

TOP TEN SALES

| | | | |
|--|-------------|--------------------------------------|-------------|
| Tanya Starkel, Keller Williams Spokane | \$1,867,775 | Steve Wright, Redfin | \$1,249,000 |
| Mollie Sweat, Coldwell Banker Tomlinson | 1,613,320 | Suzy Dix, Windermere Manito | 1,194,918 |
| Tracy Penna, Windermere North | 1,428,983 | Kevin Jones, Keller Williams Spokane | 1,122,000 |
| Randy Wells, Windermere City Group | 1,350,000 | Jennifer Singley, Windermere North | 1,087,500 |
| Abbey Parsons, Coldwell Banker Tomlinson | 1,264,900 | Gayle Terry, Windermere Manito | 1,063,000 |

TOP TEN LISTINGS SOLD

| | | | |
|---|-------------|--|-------------|
| Brad Boswell, RE/MAX of Spokane | \$2,245,844 | Tracy Penna, Windermere North | \$1,408,815 |
| Patricia O'Callaghan, Century 21 Beutler & Assoc. | 2,147,750 | Kristina Carlson, Synergy Properties | 1,401,162 |
| Todd Spencer, Avalon 24 Real Estate | 1,931,999 | Brynn Rea, Redfin | 1,388,950 |
| Desiree Renshaw, eXp Realty | 1,573,000 | Lisa Lembeck, Windermere City Group | 1,357,976 |
| Randy Wells, Windermere City Group | 1,445,475 | Nichole Andreasen, 4 Degrees Real Estate | 1,334,600 |

MOST SALES

Steve Wright, Redfin 3

MOST LISTINGS SOLD

Nichole Andreasen, 4 Degrees Real Estate 3.5
Michel Pitts, RE/MAX Select Associates 3.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

| | | | |
|--|-------------|---------------------------------------|-------------|
| Nichole Andreasen, 4 Degrees Real Estate | \$5,665,975 | Shane Bangle, Keller Williams Spokane | \$3,457,500 |
| Tanya Starkel, Keller Williams Spokane | 4,944,607 | Pam Fredrick, John L. Scott Valley | 3,284,541 |
| Mollie Sweat, Coldwell Banker Tomlinson | 3,777,404 | Randy Wells, Windermere City Group | 3,252,250 |
| Aaron Beal, Professional Realty Services | 3,644,600 | Tracy Penna, Windermere North | 3,130,483 |
| Steve Wright, Redfin | 3,573,698 | Kathryn McInturff, REAL Broker | 3,030,508 |

TOP TEN LISTINGS SOLD YEAR TO DATE

| | | | |
|---|-------------|---|-------------|
| Brad Boswell, RE/MAX of Spokane | \$9,542,211 | Kristi Green, Greenstone Real Estate | \$5,500,829 |
| Nichole Andreasen, 4 Degrees Real Estate | 7,684,525 | Seth Maefsky, Keller Williams Coeur d'Alene | 4,241,500 |
| Jeremy Nichols, Greenstone Real Estate | 6,316,654 | John Kirsch, New Home Star Washington | 4,224,960 |
| Brandon Marchand, Keller Williams Spokane | 5,771,925 | Gayle Terry, Windermere Manito | 4,220,250 |
| Kyleigh Carbon, D.R. Horton America's Builder | 5,595,031 | Todd Spencer, Avalon 24 Real Estate | 4,130,485 |



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NON- MANDATORY** MLS PROPERTIES JUNE LEADERS

TOP TEN SALES

| | | | |
|---|-------------|---------------------------------------|-----------|
| Karl Wilkinson, Kelly Right Real Estate | \$1,130,000 | Patrick Stevers, Citibrokers | \$210,000 |
| Kevin Scherer, Professional Realty Services | 542,500 | Krista Johnson, Windermere City Group | 145,000 |
| Luke Brown, Keller Williams Coeur d'Alene | 515,000 | Brad Spears, Home Sales Spokane | 100,000 |
| Joel Pearl, Joel Pearl Group | 435,000 | Bryce Wetherell, John L. Scott, Inc. | 99,950 |
| Joe Lanet, Windermere Manito | 262,500 | Jim McGuffin, Windermere Cornerstone | 87,500 |

TOP TEN LISTINGS SOLD

| | | | |
|--|-------------|--|-----------|
| Dayna Chisum, Windermere Valley | \$3,250,000 | Joel Pearl, Joel Pearl Group | \$435,000 |
| Luke Brown, Keller Williams Coeur d'Alene | 1,207,500 | Dallas Lightner, LT Real Estate | 412,500 |
| Samantha Dallas, Windermere Valley | 1,130,000 | Ryan Towner, LT Real Estate | 412,500 |
| Brenda Burk, Coldwell Banker Schneidmiller | 1,050,000 | Joel Elgee, Avalon 24 Real Estate | 299,750 |
| Nick Shriner, Windermere Coeur d'Alene | 542,500 | Jonathan Bich, Coldwell Banker Tomlinson | 262,500 |

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

| | | | |
|--|--------------|---|-----------|
| Jordan Tampien, 4 Degrees Real Estate | \$12,925,000 | Patrick Stevers, Citibrokers | \$647,500 |
| Karl Wilkinson, Kelly Right Real Estate | 1,130,000 | Devin Nagel, Keller Williams Coeur d'Alene | 600,000 |
| Monique Thielman, Century 21 Waterfront | 1,103,000 | Ryan Towner, LT Real Estate | 550,000 |
| Farrah Kaufman, Professional Realty Services | 1,062,500 | Kevin Scherer, Professional Realty Services | 542,500 |
| Joel Pearl, Joel Pearl Group | 800,000 | Luke Brown, Keller Williams Coeur d'Alene | 515,000 |

TOP TEN LISTINGS SOLD YEAR TO DATE

| | | | |
|---|--------------|--|-------------|
| Jordan Tampien, 4 Degrees Real Estate | \$24,050,000 | Brenda Burk, Coldwell Banker Schneidmiller | \$2,154,000 |
| Joel Pearl, Joel Pearl Group | 4,497,250 | Joel Elgee, Avalon 24 Real Estate | 1,738,450 |
| Aaron Farr, 4 Degrees Real Estate | 4,175,000 | Lisa Ciraulo, eXp Realty | 1,199,990 |
| Dayna Chisum, Windermere Valley | 3,250,000 | Samantha Dallas, Windermere Valley | 1,130,000 |
| Luke Brown, Keller Williams Coeur d'Alene | 2,762,500 | Monique Thielman, Century 21 Waterfront | 1,103,000 |

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.