



October 6, 2023

*** THIS PAGE IS A REPRODUCTION OF THE ORIGINAL DOCUMENT AND IS NOT A LEGAL DOCUMENT. IT IS NOT TO BE USED FOR ANY PURPOSES WITHOUT THE WRITTEN PERMISSION OF SPOKANE REALTORS. ***

TOTAL MLS VOLUME FOR THE MONTH OF SEPTEMBER, 2023

Net Closed Volume for the month of September 2023 was \$313,141,634. There were 1,512 listings processed, 720 closed sales. Compared to last month, Net Closed Volume is down \$46,621,541. Listings are up 31, sales are down 117. Compared to last year, Net Closed Volume is down \$73,369,288. Listings are down 3, sales are down 174. Mandatory sales volume was \$294,920,321. Non-Mandatory sales volume was \$18,221,313. Pending sales (figured on list price) were \$336,210,932. There were 817 pending sales processed.

MANDATORY* MLS PROPERTIES SEPTEMBER LEADERS

TOP TEN SALES

Tracy Penna, Windermere North	\$2,064,000	Jessica Shaeffer, Professional Realty Services	\$1,150,000
Jordan Tampien, 4 Degrees Real Estate	1,980,000	Robert Jacobs II, Coldwell Banker Schneidmiller	1,025,000
Erik Dordal, Windermere City Group	1,477,500	Kimberly Dailey, John L Scott	1,017,500
Rebecca Flaherty, John L. Scott Valley	1,423,675	Gayle Terry, Windermere Manito	1,000,000
Nichole Andreasen, 4 Degrees Real Estate	1,197,350	Nathalie Batty, Redfin	972,500

TOP TEN LISTINGS SOLD

Charlie Halstead, Berkshire Hathaway Jacklin	\$2,116,275	Patricia O'Callaghan, Century 21 Beutler & Assoc.	\$1,078,500
Jordan Tampien, 4 Degreeen Real Estate	1,980,000	Jim Lister, Windermere Manito	939,972
Tanya Starkel, Keller Williams Spokane	1,857,500	Courtney Pajimola, Windermere Manito	939,972
Kyleigh Carbon, D.R. Horton America's Builder	1,431,859	Suzette Alfonso, Windermere North	899,950
Susan Andrews, New Home Star Washington	1,295,566	Garry Cozza, Coldwell Banker Tomlinson	893,096

MOST SALES

Rebecca Flaherty, John L. Scott Valley 4

MOST LISTINGS SOLD

Charlie Halstead, Berkshire Hathaway Jacklin 4.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Tracy Penna, Windermere North	\$8,227,683	Gayle Terry, Windermere Manito	\$5,354,500
Nichole Andreasen, 4 Degrees Real Estate	7,020,825	Mollie Sweat, Coldwell Banker Tomlinson	5,073,604
Tanya Starkel, Keller Williams Spokane	6,227,054	Erik Dordal, Windermere City Group	4,768,957
Steve Wright, Redfin	5,947,610	Melissa Murphy, Prime Real Estate Group	4,738,443
Ryan Fowler, eXp Realty	5,567,672	Randy Wells, Windermere City Group	4,713,622

TOP TEN LISTINGS SOLD YEAR TO DATE

Brad Boswell, RE/MAX of Spokane	\$13,035,832	Seth Maefsky, Keller Williams Coeur d'Alene	\$7,618,289
Brandon Marchand, Keller Williams Spokane	9,853,125	Jeremy Nichols, Greenstone Real Estate	6,975,722
Nichole Andreasen, 4 Degrees Real Estate	8,934,138	Gayle Terry, Windermere Manito	6,629,900
Kyleigh Carbon, D.R. Horton America's Builder	8,702,334	Tracy Penna, Windermere North	6,541,265
Kristi Green, Greenstone Real Estate	8,377,820	Jennifer Kaiser, D.R. Horton America's Builder	6,276,233



October 6, 2023

NON-MANDATORY** MLS PROPERTIES SEPTEMBER LEADERS

TOP TEN SALES

Jordan Tampien, 4 Degrees Real Estate	\$2,955,000	John Leland, RE/MAX Inland Empire	\$325,000
Josiah Boone, Windermere North	638,000	Rachel Moore, Professional Realty Services	297,500
Luke Brown, Keller Williams Coeur d'Alene	621,950	Dixie Simon, American R.E. Assoc.	137,500
Billy Deese, Deese Real Estate	540,000	Courtney Boatsman, Professional Realty Services	113,000
Kirk Holding, Realty Northwest	325,000	Kathleen Morse, Kelly Right Real Estate	108,750

TOP TEN LISTINGS SOLD

Jordan Tampien, 4 Degrees Real Estate	\$2,955,000	Chelsey Graves, Coldwell Banker Tomlinson	\$400,000
Luke Brown, Keller Williams Coeur d'Alene	1,094,450	Greta Snodgrass, Tomlinson Sotheby's Intrntl RE	400,000
Joel Pearl, Joel Pearl Group	1,087,500	Krista Parks, Coldwell Banker Schneidmiller	325,000
Jason Walker, Keller Williams Coeur d'Alene	638,000	Brenda Burk, Coldwell Banker Schneidmiller	315,000
Billy Deese, Deese Real Estate	540,000	Crissy Schinmann, Keller Williams Coeur d'Alene	300,000

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Jordan Tampien, 4 Degrees Real Estate	\$13,900,000	Karl Wilkinson, Kelly Right Real Estate	\$1,130,000
Joe Dinnison, John L Scott	5,332,407	Leonard Christian, Professional Realty Services	1,087,500
Khalil Beznaiguia, Windermere Manito	1,562,500	Farrar Kaufman, Professional Realty Services	1,062,500
Monique Thielman, Century 21 Waterfront	1,138,000	Scott Smith, Windermere Coeur d'Alene	1,062,500
Luke Brown, Keller Williams Coeur d'Alene	1,136,950	Joel Pearl, Joel Pearl Group	800,000

TOP TEN LISTINGS SOLD YEAR TO DATE

Jordan Tampien, 4 Degrees Real Estate	\$27,775,000	Brenda Burk, Coldwell Banker Schneidmiller	\$2,469,000
Joel Pearl, Joel Pearl Group	9,848,250	Joel Elgee, Avalon 24 Real Estate	2,156,700
Aaron Farr, 4 Degrees Real Estate	4,175,000	Lisa Ciraulo, eXp Realty	1,672,480
Luke Brown, Keller Williams Coeur d'Alene	4,081,950	Khalil Beznaiguia, Windermere Manito	1,200,000
Dayna Chisum, Windermere Valley	3,250,000	Samantha Dallas, Windermere Valley	1,130,000

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.