

February 23, 2024

**BROKER REMINDER - CLOSE THOSE LOCKBOXES**

When putting a key back in the lockboxes, please make sure the key compartment gets closed fully. Try pulling on the tab to ensure it is completely locked before leaving the property. We have had reports of the keys not being secured properly which allowed anyone to pull on the tab and get the key. Thank you

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**CLOSED SALES DEADLINE**

Cutoff for February 2024, closed sales will be Friday, March 1st at 10:00 a.m. All sales and corrected sales **must be entered into the MLS by this date and time** in order to be reported for the month of February.

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**COMMISSIONS REMINDER**

Members of the Spokane REALTORS® are reminded that all compensation of the Professional services of a real estate broker is negotiable between the broker and his or her client.

There are no recommended commission rates, fee schedules, or compensation tables available, endorsed, published, or recognized by any board, association, state association or the NATIONAL ASSOCIATION OF REALTORS®.

The nature and amount of compensation should be agreed to in writing between the broker and the client at the time the broker's services are retained.

The compensation paid by a listing broker to a cooperating broker in respect to any listing is established by the listing broker in his or her offer of cooperation with compensation, and is not fixed, controlled, recommended or maintained by any person other than the listing broker and his or her client.

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**BROKER ALERT - FRAUDULENT SELLERS**

It has come to our attention that there have been multiple instances of individuals approaching REALTORS® to list properties, only for it to later surface that they are not the rightful owners. We urge you to exercise utmost diligence in verifying all seller and property information. Trust your instincts; if something seems amiss, delve deeper before proceeding to list the property on the MLS. Your vigilance is crucial in safeguarding against potential fraud.