



June 7, 2024

TOTAL MLS VOLUME FOR THE MONTH OF MAY, 2024

Net Closed Volume for the month of May 2024 was \$369,656,132. There were 1,979 listings processed, 821 closed sales. Compared to last month, Net Closed Volume is up \$58,705,506. Listings are up 293, sales are up 123. Compared to last year, Net Closed Volume is up \$40,103,859. Listings are up 284, sales are up 34. Mandatory sales volume was \$354,223,883. Non-Mandatory sales volume was \$15,432,249. Pending sales (figured on list price) were \$471,692,115. There were 1,105 pending sales processed.

**MANDATORY* MLS PROPERTIES
MAY LEADERS**

TOP TEN SALES

Erik Dordal, Windermere City Group	\$1,395,650	Haydn Halsted, REAL Broker	\$1,126,500
Ryan Gustafson, Windermere Liberty Lake	1,250,500	Traci Bemis, eXp Realty	1,086,450
Rheannon Androckitis, Windermere Valley	1,166,982	Brenda Tampien, 4 Degrees Real Estate	1,082,500
Ken Barcus, RE/MAX Select Associates	1,160,000	Desiree Renshaw, eXp Realty	1,058,500
Jodi Long, eXp Realty	1,148,873	Aaron Farr, REAL Broker	1,052,500

TOP TEN LISTINGS SOLD

Phillip Greene, D.R. Horton America's Builder	\$4,081,254	Seth Maefsky, Keller Williams Coeur d'Alene	\$1,359,200
Suzette Alfonso, Windermere North	2,167,500	Brandon Marchand, Keller Williams Spokane	1,322,500
Brad Boswell, RE/MAX of Spokane	1,877,452	Michelle Grady, New Home Star Washington	1,304,480
Aaron Farr, REAL Broker	1,545,000	Lisa Thome, John L. Scott, Inc.	1,180,010
Tracy Penna, Windermere North	1,450,000	Nathalie Batty, Redfin	1,153,625

MOST SALES

Erik Dordal, Windermere City Group 3.5

MOST LISTINGS SOLD

Phillip Greene, D.R. Horton America's Builder 9.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Aaron Farr, REAL Broker	\$3,437,372	Aaron Beal, REAL Broker	\$2,884,995
Steve James, 4 Degrees Real Estate	3,235,750	Steve Wright, Redfin	2,786,000
Erik Dordal, Windermere City Group	3,074,397	Tanya Starkel, REAL Broker	2,721,434
Haydn Halsted, REAL Broker	3,030,474	Kathryn McInturff, eXp Realty	2,682,749
Desiree Renshaw, eXp Realty	2,927,000	Randy Wells, Windermere City Group	2,491,762

TOP TEN LISTINGS SOLD YEAR TO DATE

Charlie Halstead, Berkshire Hathaway Jacklin	\$9,700,950	Shawn Lembcke, D.R. Horton America's Builder	\$4,777,801
Jeremy Nichols, Greenstone Real Estate	6,588,330	Brandon Marchand, Keller Williams Spokane	4,732,550
Joell Watchorn, D.R. Horton America's Builder	6,015,722	Lilia Vasyukhnevich, D.R. Horton America's Builder	4,585,715
Phillip Greene, D.R. Horton America's Builder	5,154,131	Susan Andrews, New Home Star Washington	4,520,912
Brad Boswell, RE/MAX of Spokane	4,807,882	Natasha Palmer, D.R. Horton America's Builder	3,996,033



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NON- MANDATORY MLS PROPERTIES
MAY LEADERS**

TOP TEN SALES

Reed Wilson, eXp Realty	\$705,000	Tracey Peone, eXp Realty	\$246,000
Ryan Towner, LT Real Estate	575,000	Shannon Kiehn, NextHome Cornerstone Realty	201,000
Tye Bill, Keller Williams Spokane	270,000	Len Brandt, 4 Degrees Colville	200,000
Kevin Jeffreys, eXp Realty	250,000	Emiley Rios, eXp Realty	190,000
Joel Elgee, Avalon 24 Real Estate	246,250	Kelly Stratton, Windermere Cornerstone	189,500

TOP TEN LISTINGS SOLD

Luke Brown, Keller Williams Coeur d'Alene	\$1,697,250	Brenda Burk, Coldwell Banker Schneidmiller	\$240,000
Joel Pearl, Joel Pearl Group	903,500	Joel Elgee, Avalon 24 Real Estate	210,000
Tom Montecucco, Kelly Right Real Estate	575,000	Ron Snyder, Windermere Kettle Falls	200,000
Brandt Hay, Coldwell Banker Schneidmiller	330,000	Emiley Rios, eXp Realty	190,000
Chelsey Graves, Coldwell Banker Tomlinson	250,000	Kathleen Morse, Kelly Right Real Estate	189,500

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Gene Arger, G. Arger Company	\$3,188,750	Jim Orcutt, NAI Black	\$587,500
Adam Salas, eXp Realty	1,797,500	Ryan Towner, LT Real Estate	575,000
Darryl Gardner, Live Real Estate	1,500,000	Tony Vaughn, Windermere Manito	512,500
Stacey Leech, Coldwell Banker Schneidmiller	795,000	Nolan Crossley, Keller Williams Coeur d'Alene	447,500
Reed Wilson, eXp Realty	705,000	Joel Pearl, Joel Pearl Group	437,500

TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$7,076,000	Ryan Towner, LT Real Estate	\$1,698,688
Luke Brown, Keller Williams Coeur d'Alene	4,342,250	Steve Jones, Windermere Valley	1,500,000
Gene Arger, G. Arger Company	3,188,750	Natalie Hudson, Live Real Estate	587,500
Joel Elgee, Avalon 24 Real Estate	1,852,450	Ron Snyder, Windermere Kettler Falls	583,550
Dallas Lightner, LT Real Estate	1,698,688	Tom Montecucco, Kelly Right Real Estate	575,000

* The mandatory reports will now include all Residential properties in the service area of the SR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.