



July 3, 2024

TOTAL MLS VOLUME FOR THE MONTH OF JUNE 2024

Net Closed Volume for the month of June, 2024 was \$330,728,321. There were 1,691 listings processed, 765 closed sales. Compared to last month, Net Closed Volume is down \$38,927,811. Listings are down 288, sales are down 56. Compared to last year, Net Closed Volume is down \$63,576,180. Listings are down 74, sales are down 119. Mandatory sales volume was \$313,527,077. Non-Mandatory sales volume was \$17,201,244. Pending sales (figured on list price) were \$468,807,242. There were 1075 pending sales processed.

MANDATORY* MLS PROPERTIES JUNE LEADERS

TOP TEN SALES

Desiree Renshaw, eXp Realty	\$2,508,225	David Lawrence, Windermere North	\$1,180,000
Tanya Starkel, REAL Broker	1,418,500	Mike Bass, Century 21 Beutler & Assoc.	1,125,000
Randy Wells, Windermere City Group	1,281,750	Stuart Prey, Prime Real Estate Group	1,092,500
Tracy Penna, Windermere North	1,262,489	Erik Dordal, Windermere City Group	1,016,915
Rebecca Flaherty, John L Scott Valley	1,206,500	Tony Vaughn, Windermere Manito	1,000,000

TOP TEN LISTINGS SOLD

Phillip Greene, D.R. Horton America's Builder	\$4,445,726	Erik Dordal, Windermere City Group	\$1,489,450
Patricia O'Callaghan, Century 21 Beutler & Assoc.	1,769,075	Brad Boswell, RE/MAX of Spokane	1,475,576
Melissa Murphy, Prime Real Estate Group	1,698,872	Colton Vining, C-21 Kelly Davis	1,345,050
Nick Salzwedel, Amplify Real Estate Services	1,565,000	Susan Andrews, New Home Star Washington	1,339,072
Eric Gonzalez, Berkshire Hathaway Jacklin	1,533,875	Natalia Seefeldt, Regal Real Estate	1,224,000

MOST SALES

Desiree Renshaw, eXp Realty 3.5

MOST LISTINGS SOLD

Phillip Greene, D.R. Horton America's Builder 10.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Desiree Renshaw, eXp Realty	\$5,435,225	Rebecca Flaherty, John L Scott Valley	\$3,656,250
Tanya Starkel, REAL Broker	4,139,934	Haydn Halsted, REAL Broker	3,517,924
Randy Wells, Windermere City Group	4,096,012	Steve James, 4 Degrees Real Estate	3,459,750
Erik Dordal, Windermere City Group	4,091,312	Lilia Vasyukhnevich, D.R. Horton America's Builder	3,224,267
Aaron Farr, REAL Broker	3,967,372	Rheannon Androckitis, Windermere Valley	3,216,028

TOP TEN LISTINGS SOLD YEAR TO DATE

Charlie Halstead, Berkshire Hathaway Jacklin	\$9,700,950	Susan Andrews, New Home Star Washington	\$5,859,984
Phillip Greene, D.R. Horton America's Builder	9,609,857	Lilia Vasyukhnevich, D.R. Horton America's Builder	5,520,506
Jeremy Nichols, Greenstone Real Estate	6,809,502	Brandon Marchand, Keller Williams Spokane	5,224,800
Brad Boswell, RE/MAX of Spokane	6,283,457	Shawn Lembcke, D.R. Horton America's Builder	4,777,801
Joell Watchorn, D.R. Horton America's Builder	6,136,234	Kira Roberts, D.R. Horton America's Builder	4,735,094



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NON- MANDATORY MLS PROPERTIES
JUNE LEADERS**

TOP TEN SALES

Kadee Gittel, eXp Realty	\$712,500	Jacquelynne Sandoval, Windermere Valley	\$247,500
Thomas Curran, Tomlinson Sotheby's Intrntl RE	625,000	Crystal Delaney, Coldwell Banker Tomlinson	146,500
Denny York, Coldwell Banker Tomlinson	500,000	Shelly Weiland, Coldwell Banker Tomlinson	137,500
Joel Pearl, Joel Pearl Group	488,950	Sherrri Dotts, Keller Williams Colville	124,000
Luke Brown, Keller Williams Coeur d'Alene	312,000	Matt Chapman, Amplify Real Estate Services	112,500

TOP TEN LISTINGS SOLD

Joel Pearl, Joel Pearl Group	\$2,633,175	Kyler Cuchessi, Avalon 24 Real Estate	\$312,500
Steve Jones, Windermere Valley	712,500	Zac Scott, Avalon 24 Real Estate	312,500
Luke Brown, Keller Williams Coeur d'Alene	554,500	Joe Dinnison, John L. Scott, Inc.	260,000
Brenda McKinley, Windermere Valley	500,000	Stacy Jacobsen, Coldwell Banker Tomlinson	247,500
Tye Scott, Avalon 24 Real Estate	448,750	Deb Moore, Coldwell Banker Tomlinson	222,500

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Gene Arger, G. Arger Company	\$3,188,750	Kadee Gittel, eXp Realty	\$712,500
Adam Salas, eXp Realty	1,797,500	Reed Wilson, eXp Realty	705,000
Darryl Gardner, Live Real Estate	1,500,000	Thomas Curran, Tomlinson Sotheby's Intrntl RE	625,000
Joel Pearl, Joel Pearl Group	926,450	Jim Orcutt, NAI Black	587,500
Stacey Leech, Coldwell Banker Schneidmiller	795,000	Ryan Towner, LT Real Estate	575,000

TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$9,709,175	Ryan Towner, LT Real Estate	\$1,882,021
Luke Brown, Keller Williams Coeur d'Alene	4,896,750	Joel Elgee, Avalon 24 Real Estate	1,852,450
Gene Arger, G. Arger Company	3,188,750	Tye Scott, Avalon 24 Real Estate	606,250
Steve Jones, Windermere Valley	2,212,500	Natalie Hudson, Live Real Estate	587,500
Dallas Lightner, LT Real Estate	1,882,021	Ron Snyder, Windermere Kettle Falls	583,550

* The mandatory reports will now include all Residential properties in the service area of the SR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.