



August 2, 2024

TOTAL MLS VOLUME FOR THE MONTH OF JULY, 2024

Net Closed Volume for the month of July, 2024 was \$349,015,714. There were 1,563 listings processed, 794 closed sales. Compared to last month, Net Closed Volume is up \$18,287,393. Listings are down 128, sales are up 29. Compared to last year, Net Closed Volume is up \$13,751,185. Listings are up 14, sales are up 35. Mandatory sales volume was \$335,082,464. Non-Mandatory sales volume was \$13,933,250. Pending sales (figured on list price) were \$435,386,426. There were 1022 pending sales processed.

MANDATORY* MLS PROPERTIES JULY LEADERS

TOP TEN SALES

Haydn Halsted, REAL Broker	\$1,796,027	Shane Delaney, Coldwell Banker Tomlinson	\$1,132,500
Elizabeth Boykin, Keller Williams Spokane	1,447,550	Cynthia Gustafson, John L. Scott, Inc.	1,125,375
Desiree Renshaw, eXp Realty	1,284,450	Tim Olsen, John L. Scott Valley	1,118,750
Nathalie Batty, Redfin	1,280,500	Rebecca Flaherty, John L. Scott Valley	1,103,750
Branden Griffith, Windermere City Group	1,139,625	Lisa Thome, John L. Scott, Inc.	1,059,350

TOP TEN LISTINGS SOLD

Phillip Greene, D.R. Horton America's Builder	\$2,842,240	Joel Elgee, Avalon 24 Real Estate	\$1,499,938
Eric Gonzalez, Berkshire Hathaway Jacklin	1,959,275	Michel Pitts, RE/MAX Select Assoc.	1,413,500
Darcy McMurray, 4 Degrees Real Estate	1,743,750	Tracy Penna, Windermere North	1,317,500
Brad Boswell, RE/MAX of Spokane	1,718,982	Kristi Green, Greenstone Real Estate	1,306,938
Gayle Terry, Windermere Manito	1,581,850	Brandon Marchand, Keller Williams Spokane	1,300,600

MOST SALES

Taylor Dimov, Keller Williams Coeur d'Alene	2.5
Rebecca Flaherty, John L. Scott Valley	2.5
Marcy Martin, R.H. Cooke & Associates	2.5

MOST LISTINGS SOLD

Phillip Greene, D.R. Horton America's Builder	6.5
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YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Desiree Renshaw, eXp Realty	\$7,967,039	Tanya Starkel, REAL Broker	\$4,464,934
Haydn Halsted, REAL Broker	5,313,951	Aaron Farr, REAL Broker	4,388,597
Rebecca Flaherty, John L. Scott Valley	4,992,500	Elizabeth Boykin, Keller Williams Spokane	4,109,512
Randy Wells, Windermere City Group	4,810,512	Brad Boswell, RE/MAX of Spokane	4,014,982
Erik Dordal, Windermere City Group	4,734,287	Steve James, 4 Degrees Real Estate	3,973,995

TOP TEN LISTINGS SOLD YEAR TO DATE

Phillip Greene, D.R. Horton America's Builder	\$12,452,097	Joell Watchorn, D.R. Horton America's Builder	\$6,359,281
Charlie Halstead, Berkshire Hathaway Jacklin	9,800,625	Susan Andrews, New Home Star Washington	6,056,587
Brad Boswell, RE/MAX of Spokane	8,785,184	Gayle Terry, Windermere Manito	5,985,953
Brandon Marchand, Keller Williams Spokane	7,430,400	Lilia Vasyukhnevich, D.R. Horton America's Builder	5,743,539
Jeremy Nichols, Greenstone Real Estate	7,148,588	Patricia O'Callaghan, Century 21 Beutler & Assoc.	5,559,666



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NON- MANDATORY** MLS PROPERTIES JULY LEADERS

TOP TEN SALES

Andrew Graham, Avalon 24 Real Estate	\$462,500	Sandy Densmore, Berkshire Hathaway HomeServices	\$169,500
Morgal Stigall, Keller Williams Spokane	347,500	Stacy Montoya, Heartwarming Homes Realty	102,500
Thomas Parrish, Keller Williams Spokane	262,500	Kylee Saunders, eXp Realty	100,000
Robert Jacobs II, Coldwell Banker Schneidmiller	200,000	Crissy Schinmann, Keller Williams Coeur d'Alene	90,000
Carla Bonney, Professional Realty Services	181,000	Dale Smith, Coldwell Banker Tomlinson	77,500

TOP TEN LISTINGS SOLD

Nick Salzwedel, Amplify Real Estate Services	\$1,600,000	Joel Pearl, Joel Pearl Group	\$385,000
Brenda Burk, Coldwell Banker Schneidmiller	600,000	Jacob Spencer, Coldwell Banker Tomlinson	380,000
Paula Kamp, Paula's Pocket	462,500	Jim Elgee, Avalon 24 Real Estate	227,500
Karen O'Donnell, Coldwell Banker Tomlinson	437,500	Steven Silbar, John L. Scott, Inc.	217,500
Scott Carr, Coldwell Banker Schneidmiller	385,000	Cynthia Upp, Coldwell Banker Tomlinson	200,000

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Gene Arger, G. Arger Company	\$3,188,750	Kadee Gittel, eXp Realty	\$712,500
Adam Salas, eXp Realty	1,797,500	Reed Wilson, eXp Realty	705,000
Darryl Gardner, Live Real Estate	1,500,000	Thomas Curran, Tomlinson Sotheby's Intrntl RE	625,000
Joel Pearl, Joel Pearl Group	926,450	Jim Orcutt, NAI Black	587,500
Stacey Leech, Coldwell Banker Schneidmiller	795,000	Ryan Towner, LT Real Estate	575,000

TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$10,094,175	Ryan Towner, LT Real Estate	\$1,882,021
Luke Brown, Keller Williams Coeur d'Alene	4,896,750	Joel Elgee, Avalon 24 Real Estate	1,852,450
Gene Arger, G. Arger Company	3,188,750	Nick Salzwedel, Amplify Real Estate Services	1,600,000
Steve Jones, Windermere Valley	2,212,500	Brenda Burk, Coldwell Banker Schneidmiller	958,250
Dallas Lightner, LT Real Estate	1,882,021	Karen O'Donnell, Coldwell Banker Tomlinson	775,000

* The mandatory reports will now include all Residential properties in the service area of the SR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.