



## November 8, 2024

### TOTAL MLS VOLUME FOR THE MONTH OF OCTOBER, 2024

Net Closed Volume for the month of October, 2024 was \$332,144,158. There were 1,381 listings processed, 754 closed sales. Compared to last month, Net Closed Volume is up \$14,752,556. Listings are down 99, sales are up 12. Compared to last year, Net Closed Volume is up \$52,489,554. Listings are up 161, sales are up 81. Mandatory sales volume was \$311,876,918. Non-Mandatory sales volume was \$20,267,240. Pending sales (figured on list price) were \$430,998,435. There were 983 pending sales processed.

### MANDATORY\* MLS PROPERTIES OCTOBER LEADERS

#### TOP TEN SALES

Kathy Bixler, Coldwell Banker Tomlinson	\$1,925,000	Steve Jones, Windermere Valley	\$1,064,950
Mollie Sweat, Coldwell Banker Tomlinson	1,532,000	Dyer Davis, Windermere North	1,043,750
Patricia O'Callaghan, Century 21 Beutler & Assoc.	1,512,500	Jacob Mack, RE/MAX Centennial	1,036,200
Bryan Crabbe, Keller Williams Spokane	1,428,112	Zach Wimberly, Avalon 24 Real Estate	1,032,500
Franco DeSimone, Century 21 Beutler & Assoc.	1,150,000	Tracy Penna, Windermere North	962,450

#### TOP TEN LISTINGS SOLD

Kathy Bixler, Coldwell Banker Tomlinson	\$2,602,500	Tony Vaughn, Windermere Manito	\$1,656,250
Phillip Greene, D.R. Horton America's Builder	2,583,044	Shane Delaney, Coldwell Banker Tomlinson	1,643,250
Eric Gonzalez, Berkshire Hathaway Jacklin	2,379,250	Gayle Terry, Windermere Manito	1,592,200
Ryan Fowler, eXp Realty	1,745,000	Steve Jones, Windermere Valley	1,511,000
Andrew Graham, Avalon 24 Real Estate	1,731,625	Kristina Carlson, eXp Realty Branch	1,258,500

#### MOST SALES

Aaron Bell, Amplify Real Estate Services 2.25

#### MOST LISTINGS SOLD

Phillip Greene, D.R. Horton America's Builder 6

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Desiree Renshaw, eXp Realty	\$9,083,039	Elizabeth Boykin, Keller Williams Spokane	\$6,230,383
Rebecca Flaherty, John L. Scott Valley	8,445,450	Gayle Terry, Windermere Manito	5,713,125
Haydn Halsted, REAL Broker	6,487,201	Pam Fredrick, John L. Scott Valley	5,511,929
Randy Wells, Windermere City Group	6,443,712	Tanya Starkel, REAL Broker	5,476,179
Erik Dordal, Windermere City Group	6,384,537	Brad Boswell, RE/MAX of Spokane	4,909,738

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Phillip Greene, D.R. Horton America's Builder	\$20,601,236	Brandon Marchand, Keller Williams Spokane	\$9,549,625
Brad Boswell, RE/MAX of Spokane	12,600,171	Eric Gonzalez, Berkshire Hathaway Jacklin	9,014,323
Jeremy Nichols, Greenstone Real Estate	11,574,733	Kristi Green, Greenstone Real Estate	8,249,507
Charlie Halstead, Berkshire Hathaway Jacklin	9,800,625	Joell Watchorn, D.R. Horton America's Builder	8,101,287
Gayle Terry, Windermere Manito	9,624,603	Patricia O'Callaghan, Century 21 Beutler & Assoc.	7,812,116



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**NON- MANDATORY\*\* MLS PROPERTIES  
OCTOBER LEADERS**

**TOP TEN SALES**

Jack Kestell, Kestell Company	\$500,000	Sheri Tilton, RE/MAX of Spokane	\$214,995
Shane Delaney, Coldwell Banker Tomlinson	490,000	Collin Kelley, eXp Realty	170,000
Zak Allen, Amplify Real Estate Services	405,000	Joel Elgee, Avalon 24 Real Estate	165,000
Megan Wiks, Synergy Properties	275,000	Valentina Thomson, Windermere Coeur d'Alene	156,100
Keith Riddle, eXp Realty Branch	225,000	Don Hatch, Exit Real Estate North	112,000

**TOP TEN LISTINGS SOLD**

Joel Pearl, Joel Pearl Group	\$2,161,250	Joel Elgee, Avalon 24 Real Estate	\$511,875
Haley Busby, Windermere Liberty Lake	1,087,000	Jack Kestell, Kestell Company	500,000
Monique Thielman, Century 21 Waterfront	775,000	Bernadette Pillar, Bernadette Pillar Real Estate	446,250
Luke Brown, Keller Williams Coeur d'Alene	575,000	Sola Raynor, Windermere Manito	275,000
Jim Lister, Windermere Manito	575,000	Derek Colby, Realty Advantage	274,950

**YEAR TO DATE LEADERS**

**TOP TEN SALES YEAR TO DATE**

Gene Arger, G. Arger Company	\$3,188,750	Shane Delaney, Coldwell Banker Tomlinson	\$1,010,270
Adam Salas, eXp Realty Branch	1,797,500	Joel Pearl, Joel Pearl Group	996,450
Chris Bornhoft, Bornhoft Commercial	1,562,500	Robyn Westergard, Westergard Real Estate	948,500
Darryl Gardner, Live Real Estate	1,500,000	Ryan Towner, LT Real Estate	922,500
Emily Maximus, Haven Real Estate Group	1,250,000	Stacey Leech, Coldwell Banker Schneidmiller	795,000

**TOP TEN LISTINGS SOLD YEAR TO DATE**

Joel Pearl, Joel Pearl Group	\$13,362,550	Dallas Lightner, LT Real Estate	\$2,212,271
Luke Brown, Keller Williams Coeur d'Alene	6,736,750	Ryan Towner, LT Real Estate	2,212,271
Gene Arger, G. Arger Company	3,188,750	Chris Bornhoft, Bornhoft Commercial	1,601,250
Joel Elgee, Avalon 24 Real Estate	2,364,325	Nick Salzwedel, Amplify Real Estate Services	1,600,000
Steve Jones, Windermere Valley	2,212,500	Brenda Burk, Coldwell Banker Schneidmiller	1,358,250

\* The mandatory reports will now include all Residential properties in the service area of the SR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

\*\* Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.