



## December 6, 2024

### TOTAL MLS VOLUME FOR THE MONTH OF NOVEMBER, 2024

Net Closed Volume for the month of November 2024 was \$255,943,653. There were 976 listings processed, 592 closed sales. Compared to last month, Net Closed Volume is down \$98,293,304. Listings are down 403, sales are down 230. Compared to last year, Net Closed Volume is down \$14,305,119. Listings are down 90, sales are down 34. Mandatory sales volume was \$243,946,103. Non-Mandatory sales volume was \$11,997,550. Pending sales (figured on list price) were \$320,945,564. There were 722 pending sales processed.

### MANDATORY\* MLS PROPERTIES NOVEMBER LEADERS

#### TOP TEN SALES

Brian Smalley, Berkshire Hathaway HomeService	\$1,588,744	Connie Smith, Kelly Right Real Estate	\$955,000
Katie DeBill, Windermere Manito	1,222,500	April DeNike, Live Real Estate	949,995
Rheannon Androckitis, Windermere Valley	1,207,750	Brad Spears, Home Sales Spokane	931,000
Jim Lister, Windermere Manito	1,062,500	Shane Delaney, Coldwell Banker Tomlinson	927,500
Sawyer Bardwell, RE/MAX Select Associates	1,012,500	Marcy Martin, R.H. Cooke & Associates	904,750

#### TOP TEN LISTINGS SOLD

Phillip Greene, D.R. Horton America's Builder	\$2,976,549	Heidi Barker, New Home Star Washington	\$1,276,503
Lauren Apostol, Lennar Northwest	1,792,325	Michel Pitts, RE/MAX Select Associates	1,265,000
Erik Dordal, Windermere City Group	1,619,500	Kathy Bixler, Coldwell Banker Tomlinson	1,053,750
Tanya Starkel, REAL Broker	1,361,375	Andrea Sitton, CENTURY 21 Beutler & Assoc.	998,750
Jamie Reyes, EXIT Real Estate Professionals	1,354,924	Tracy Penna, Windermere North	997,500

#### MOST SALES

Rheannon Androckitis, Windermere Valley	2.5
Robert Bond, eXp Realty Branch	2.5

#### MOST LISTINGS SOLD

Phillip Greene, D.R. Horton America's Builder	7
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### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Desiree Renshaw, eXp Realty	\$10,193,039	Elizabeth Boykin, Keller Williams Spokane	\$6,377,633
Rebecca Flaherty, John L. Scott Valley	8,445,450	Tracy Penna, Windermere North	5,967,906
Erik Dordal, Windermere City Group	6,803,037	Pam Fredrick, John L. Scott Valley	5,899,429
Haydn Halsted, REAL Broker	6,709,701	Gayle Terry, Windermere Manito	5,713,125
Randy Wells, Windermere City Group	6,686,212	Rheannon Androckitis, Windermere Valley	5,603,602

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Phillip Greene, D.R. Horton America's Builder	\$23,577,785	Gayle Terry, Windermere Manito	\$9,624,603
Brad Boswell, RE/MAX of Spokane	13,048,708	Eric Gonzalez, Berkshire Hathaway Jacklin	9,598,983
Jeremy Nichols, Greenstone Real Estate	12,277,553	Erik Dordal, Windermere City Group	9,125,232
Brandon Marchand, Keller Williams Spokane	10,662,350	Kristi Green, Greenstone Real Estate	8,982,664
Charlie Halstead, Berkshire Hathaway Jacklin	9,800,625	Tracy Penna, Windermere North	8,281,480



## December 6, 2024

### NON- MANDATORY\*\* MLS PROPERTIES NOVEMBER LEADERS

#### TOP TEN SALES

Scott Smith, Windermere Coeur d'Alene	\$632,250	Thomas Curran, Tomlinson Sotheby's Intrntl RE	\$184,375
Daniel Preston, REAL Broker	405,000	Jillian Shaw, Tomlinson Sotheby's Intrntl RE	184,375
Randy Wells, Windermere City Group	400,000	John Cordell, Coldwell Banker Schneidmiller	142,500
Angela Newcomb, EXIT Real Estate Professionals	223,900	Chris Bornhoft, Bornhoft Commercial	122,500
April Moore, eXp Realty	196,500	Jami Storer, Prime Real Estate Group	102,500

#### TOP TEN LISTINGS SOLD

Scott Smith, Windermere Coeur d'Alene	\$632,250	Luke Brown, Keller Williams Coeur d'Alene	\$374,950
Daniel Preston, REAL Broker	550,000	Lisa Salisbury, Coldwell Banker Schneidmiller	368,750
Jillian Shaw, Tomlinson Sotheby's Intrntl RE	405,000	Tye Scott, Avalon 24 Real Estate	249,950
Cate Moye, Windermere Valley	400,000	Elizabeth Sorensen, Realty One Group Eclipse	245,000
Brenda Burk, Coldwell Banker Schneidmiller	375,000	Ron Snyder, Windermere Kettle Falls	234,000

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Gene Arger, G. Arger Company	\$3,188,750	Shane Delaney, Coldwell Banker Tomlinson	\$1,010,270
Adam Salas, eXp Realty Branch	1,797,500	Joel Pearl, Joel Pearl Group	996,450
Chris Bornhoft, Bornhoft Commercial	1,685,000	Robyn Westergard, Westergard Real Estate	948,500
Darryl Gardner, Live Real Estate	1,500,000	Ryan Towner, LT Real Estate	922,500
Emily Polanco, Haven Real Estate Group	1,250,000	Scott Smith, Windermere Coeur d'Alene	907,200

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$13,362,550	Dallas Lightner, LT Real Estate	\$2,212,271
Luke Brown, Keller Williams Coeur d'Alene	7,111,700	Ryan Towner, LT Real Estate	2,212,271
Gene Arger, G. Arger Company	3,188,750	Chris Bornhoft, Bornhoft Commercial	1,756,250
Joel Elgee, Avalon 24 Real Estate	2,364,325	Brenda Burk, Coldwell Banker Schneidmiller	1,733,250
Steve Jones, Windermere Valley	2,212,500	Nick Salzwedel, Amplify Real Estate Services	1,600,000

\* The mandatory reports will now include all Residential properties in the service area of the SR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

\*\* Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.